Article Title Page

Governance and Enterprise Restructuring in Southeast Europe

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Structured Abstract (please structure under the following headings):

Purpose: The research in this paper is to be focused on examining governance and enterprise restructuring in Southeast Europe (Western Balkans) transition economies. International organizations classify the following countries in Southeast Europe (Western Balkans): Albania, Bosnia and Herzegovina, Croatia, Macedonia, Montenegro and Serbia.

Design/methodology/approach: The European Bank for Reconstruction and Development (EBRD) has governance and enterprise restructuring as basic indicator of economic transition and defines it as effective corporate governance and corporate control exercised through domestic financial institutions and markets, fostering market-driven restructuring. The corporate governance is most often defined in terms of the roles, responsibilities, and interactions of top management and the board of directors. Using data of Southeast European economies, will be examined the interrelationships between governance and enterprise restructuring and set of policies that influence the governance patterns.

Findings: Due to the analysis of the first assumption where a relation was made between governance and enterprise restructuring and imposed set of policies, the results have shown that there are mixed outcomes. The second hypothesis analyzed the importance and progress of corporate governance and enterprise restructuring.



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Originality/value: The overall outcome of SEE countries is mixed as there are significant improvements in some countries and noteworthy lags in other. Indeed, it is needed considerable improvement in corporate governance, institution-building controlling agency problems and imposing already adopted regulation, as well as, adopting new ways of enterprise restructuring policies within existing policies of overall transition economy restructuring.

Key words: governance, enterprise restructuring, corporate governance, transition, South-Eastern Europe

JEL Classifications: G30, G32, G38; L33; O11; P31

Article Classification: Research paper

For internal production use only Running Heads:

I. Governance and Enterprise Restructuring in South-Eastern Europe

Introduction

This research paper is to be focused on analysis of governance and enterprise restructuring in transition economies of **South-Eastern Europe (Western Balkans)**. According to international organizations, South-Eastern European (Western Balkan) countries are: Albania, Bosnia and Herzegovina, Croatia, Macedonia, Montenegro, and Serbia.

The European Bank for Reconstruction and Development (EBRD) has governance and enterprise restructuring as basic indicator of economic transition and defines it as effective corporate governance and corporate control carried out through domestic financial institutions and markets fostering market-driven restructuring. The corporate governance is most commonly identified in terms of the roles, responsibilities, and interactions of top management and board of directors.

Using data of South-Eastern European economies, we will analyze the interrelationships between governance and enterprise restructuring and set of policies that influence the governance patterns.

Two basic hypotheses to test governance and enterprise restructuring are:

- 1st Hypothesis: governance and enterprise restructuring depends on set of policies, such as large-scale privatization, small-scale privatization, price liberalization, competition policy, trade and foreign exchange system, banking reform and interest rate liberalization, securities markets and non-bank financial institutions and overall infrastructure reform;
- 2nd Hypothesis: governance and enterprise restructuring is important and improves over time due to imposed policies.

The academic significance of the topic is in determining the factors that influence governance and enterprise restructuring, as well as, its overall significance in the development of Western Balkans transition economies.

Theoretical and Literature Framework

1. The Theory of Privatization

The theory of privatization is narrowly tied to the countries that have gone through overall process of command economy and holistic public ownership of means of production and clarifies that such ownership suffers serious efficiency loss, agency problems and political interference in the management of firms. Thus, **information asymmetries** and **incomplete contracting problems** lead to severe **incentive default** which is the main problem for **efficiency losses** (Zinnes, Eilat, & Sachs, 2001). Hence, the **incentive-efficiency** pattern i.e. **agency problem** shows two manifestations. First, the **managerial** problem consists of failure caused by the inability of the state to monitor managers in state-owned companies, i.e. managers tend to maximize their own utility function, at the expense of the owners. Further, the companies do not have market value, hence a separation of ownership and control is not possible (Vickers & Yarrow, 1990). Second, there is a **political** problem of constant political obstruction and distortion of objectives from profit to employment maximization (Boycko, Shleifer, & Vishny, 1996; Shapiro & Willig, 1990; Shleifer & Vishny, 1994).

In transition economies, the most prominent way to make transformation and initial privatization was done through transfer of the ownership from public to private hands through the so-called 'shock therapy' i.e. 'transfer as fast as possible' (Kołodko, 2000; Lipton, Sachs, & Summers, 1990). Another advocated way was 'gradual sales' (Kornai, 1990). Thus, in overall transition theory, it is widely believed that once the ownership is in private hands, the market forces will spin processes that are going to eventually create all necessary institutions. Moreover, the emerging shareholder class is to require and put in place corporate governance institutions insuring control over managers (Balcerowicz, 1993; Sachs, 1996; Stiglitz, 1998).

The privatization processes due to existing theory and lack of practice, triggered three basic methods of privatization depending on the country, institutional and intellectual environment (Bennett, 2004a, 2004b):

- 1. MASS privatization firms sold at zero (or nominal) price
- 2. FULL privatization firms sold to outsiders for positive prices
- 3. MIXED privatization manager-employee buyouts (MEBOs), leased buyouts and all other cases.

Figure I.1 Transition Economies: South- Eastern Europe ¹

	Country	Classification of Privatization	Year of Privatization	Primary Method	Secondary Method
1.	Albania	Mixed	1995	MEBO	vouchers
2.	Bosnia and	Mixed	1996	MEBO	direct sales
	Herzegovina				
3.	Croatia	Mixed	1992	MEBO	vouchers
4.	Macedonia	Mixed	1993	MEBO	direct sales
5.	Montenegro	Mixed	1993	MEBO	direct sales
6.	Serbia	Mixed	1993	MEBO	direct sales

2. National Governance Systems

Two important things that have to be taken under consideration while analyzing national governance systems and corporate governance are: a) the influence of different stakeholders in the national system of governance to shape the strategic decision making at firm level, and b) the influence of corporate governance institutions supplemented by the overall attractiveness for international investment (Apostolov, 2011; Filatotchev & Boyd, 2009; McGee & Preobragenskaya, 2004).

Consequently, the influence of different stakeholders in the national system of governance on the strategic decision making at firm level is seen through competitive advantage pattern as well as through the possibility these institutions to enable or restrict business practices (ex. protection of investors, protection of employees, minority stakeholder protection, etc.) (Filatotchev, Wright, Uhlenbruck, Tihanyi, & Hoskisson, 2003).

¹ Bennett, John, Estrin, Saul, Maw, James, Urga, Giovanni, 2004b. Privatization Methods and Economic Growth in Transition Economies. CEPR 4291.

Second important issue is that both institutional framework and institutional governance regime can influence attractiveness for foreign investment. Hence, it has been noted the impact on the nature of foreign market entry modes or the extent to which certain market entry can facilitate a transfer of resources from entrant to entrée and vice-versa (Denis & McConnell, 2005). Furthermore, it is important to stress that institutional differences between countries have an effect on their corporate governance regimes (Porta, Lopez-De-Silanes, & Shleifer, 1999).

Analytical Framework

1. Sample Selection and Data

The European Bank for Reconstruction and Development (EBRD) Transition Report series contain the latest information on the countries in transition. The data offered by this prominent organization is based on a wide network of sources obtained from national and international authorities (Bennett, 2004a, 2004b; Zinnes et al., 2001). EBRD tracks reforms and assesses the overall process of transition using set of transition indicators, which are formed in comparison to the standards of industrialized market economies.

Furthermore, the data sample is mainly drawn from extended research and data bases of European Bank for Reconstruction and Development (EBRD), Transition Report publication series. As a result, the data used in this research is taken from their index structure 'economic statistics and forecasts' (EBRD, 1994-2009). A scale used in shaping the transition indicators ranges from 1 to 4+, 'where 1 represents little or no change from a rigid centrally planned economy and 4+ represents the standards of an industrialized market economy' (EBRD, 1994-2009). There are detailed numbers for the countries in transition analyzing the period of 1989 to 2009 in different areas. These indicators are sorted by sector and country. They analyze nine areas: large scale privatization, small scale privatization, governance and enterprise restructuring, price liberalization, trade and foreign exchange system, competition policy, banking reform and interest rate liberalization, securities markets and non-bank financial institutions, and overall infrastructure reform (EBRD, 1994-2009; Gouret, 2007).

Figure I.2 Transition Indicators Methodology

ald				Transition In	Transition Indicators Methodology	15			
Groot lassif	Large-scale privatization	Small-scale privatization	Governance and enterprise		Competition policy (CP)	Trade and foreign	Banking reform and	Securities markets and	Overall infrastructure
stem Sublishina	(LSP)	(SSP)	restructuring (GOV)	(PL)		exchange system (TFS)	interest rate liberalization (BRIRL)	non-bank financial institutions (SMNBFI)	reform (OIR) *
Lim	Little private	Little progress	Soft budget	Most prices	No competition	Widespread	Little progress	Little progress	Little progress
iter	ownership		constraints;	formally	legislation and	import and/or	beyond		
ł			few other reforms to	controlled by the	institutions	export controls or very limited	establishment of a two-tier		
_			promote			legitimate	system		
			corporate			access to			
			governance			foreign exchange			
2	Comprehensive	Substantial	Moderately	Some lifting of	Competition	Some	Significant	Formation of	Moderate
	scheme almost	share privatized	tight credit and	price	policy	liberalization	liberalization of	securities	degree of
	ready for		subsidy policy;	administration;	legislation and	of import	interest rates	exchanges,	progress
	implementation;		little action	state	institutions set	and/or export	and credit	market-makers	
	some sales		taken to	procurement at	up; some	controls;	allocation;	and brokers;	
	completed		strengthen	non-market	reduction of	almost full	limited use of	some trading in	
			competition	prices for the	entry restrictions	current account	directed credit	government	
			and corporate	majority of	or enforcement	convertibility	or interest rate	paper and/or	
_			governance	product	action on		ceilings	securities	
		-	٠	categories	dominant firms	-			
	More than 25 per	Comprehensive	Significant and	Significant	Some	Removal of	Substantial	Substantial	Fair degree of
_	cent of large-	programme	sustained	progress on price	entorcement	almost all	progress in	issuance of	progress
	scale enterprise	almost ready for	actions to	liberalization,	actions to reduce	quantitative	establishment	securities by	
_	assets in private	implementation	harden budget	but state	abuse of market	and	of bank	private	
	hands, but		constraints and	procurement at	power and to	administrative	solvency and of	enterprises;	
	possibly with		to promote	non-market	promote a	import and	a framework for	establishment of	
_	major unresolved		corporate	prices remains	competitive	export	prudential	independent	
	issues regarding		governance	substantial	environment;	restrictions;	supervision and	share registries,	
_	corporate		effectively		substantial	almost full	regulation	secure clearance	
_	governance				reduction of	current account		and settlement	
					entry restrictions	convertibility		procedures	

² calculated as the average of five infrastructure reform indicators covering electric power, railways, roads, telecommunications, water and waste water

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Large degree of progress	Standards and performance norms of advanced industrial economies
Securities laws and regulations approaching IOSCO standards; substantial market liquidity and capitalization; well-functioning non-bank financial institutions and effective regulation	Standards and performance norms of advanced industrial economies: full convergence of securities laws and regulations with IOSCO standards; fully developed nonbank intermediation
Significant movement of banking laws and regulations towards BIS standards	Standards and performance norms of advanced industrial economies: full convergence of banking laws and regulations with BIS standards; provision of full set of competitive banking services
Removal of all quantitative and administrative import and export restrictions	Standards and performance norms of advanced industrial economies: removal of most tariff barriers; membership in WTO
Significant enforcement actions to reduce abuse of market power and to promote a competitive environment	Standards and performance typical of advanced industrial economies: effective enforcement of competition policy; unrestricted entry to most markets
Comprehensive price liberalization; state procurement at non-market prices largely phased out; only a small number of administered prices remain	Standards and performance typical of advanced industrial economies: complete price liberalization with no price control outside housing, transport and natural monopolies
Substantial improvement in corporate governance and significant new investment at the enterprise level, including minority holdings by financial investors	Standards and performance typical of advanced industrial economies: effective corporate control exercised through domestic financial institutions and markets, fostering market-driven restructuring
Complete privatization of small companies with tradable ownership rights	Standards and performance typical of advanced industrial economies: no state ownership of small enterprises; effective tradability of land
More than 50 per cent of state- owned enterprise and farm assets in private ownership and significant progress with corporate governance of these enterprises	Standards and performance typical of advanced industrial economies: more than 75 per cent of enterprise assets in private ownership with effective corporate governance
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2. Model and Econometrics

The econometric model used in this study is a regression model where we have estimated the following equation (Freedman, 2005):

$$\gamma i = \beta_o + \beta_1 x_{1i} + \dots + \beta_p x_{pi} + \varepsilon_i \quad (1)$$

$$i = 1,...n$$
 (2)

Thus, applied to our research, this model has the following formula:

$$GOV_{i,t} = \beta_o + \beta_1 LSP_{i,t} + \beta_2 SSP_{i,t} + \beta_3 PL_{i,t} + \beta_4 CP_{i,t} + \beta_5 TFS_{i,t} + \beta_6 BRIRL_{i,t} + \beta_7 SMNBFI_{i,t} + \beta_8 OIR_{i,t} + \varepsilon_{i,t}$$
(3)

where:

- the *dependent variable*, $GOV_{i,t}$. shows governance and enterprise restructuring;
- the *independent variables* are as follows:
 - 1. *LSP*_{it} large-scale privatization;
 - 2. $SSP_{i,t}$ small-scale privatization;
 - 3. $PL_{i,t}$ price liberalization;
 - 4. $CP_{i,t}$ competition policy;
 - 5. *TFS*_{i,t} trade and foreign exchange system;
 - 6. BRIRL_{i,t} banking reform and interest rate liberalization;
 - 7. SMNBFI it securities markets and non-bank financial institutions;
 - 8. *OIR*_{i,t} overall infrastructure reform;
- β is a p-dimensional parameter vector;
- ε is an **error term** or noise.

Results and Effects

1. Results on the First Assumption

The *first* hypothesis is that governance and enterprise restructuring depend on set of policies: large-scale privatization, small-scale privatization, price liberalization, competition policy, trade and foreign exchange system, banking reform and interest rate liberalization, securities markets and non-bank financial institutions and overall infrastructure reform. The transition theory explains well the effects of privatization, restructuring, competition, budget constraints, policies of governance and management (<u>Djankov & Murrell, 2002</u>).

The country results of the OLS regression (Figure 3) show that there is important development of governance and enterprise restructuring during the entire period of transition. Yet, the effect of variables which most influence governance and enterprise restructuring in this set of countries is mixed. When analyzed the large-scale privatization variable (Filatotchev & Mickiewicz, 2003) and its impact on countries' governance and enterprise restructuring, it was found that there is positive impact in B&H, Croatia and Montenegro, negative in Albania, Macedonia and significant in Serbia (p < 0.01).

Furthermore, small-scale privatization influenced governance and enterprise restructuring positively in Albania, Croatia and Montenegro, negatively in B&H and Serbia and significantly in Macedonia (p < 0.01). When analyzed price liberalization as important milestone and instrument of transition, we can see that there is upbeat influence in B&H, Macedonia and Serbia; however, on the other hand, it behaves indifferent in Albania, Croatia and Montenegro. The trade and foreign exchange system were liberalized and recently they are being made compatible to the European Union's internal market as these countries approach the Eurointegration processes (De Macedo & Martins, 2008). In the period of our observation, the trade and foreign exchange system gave good results in almost all countries except Montenegro and Serbia, where the results are mixed in relation to governance and enterprise restructuring.

Legislating a competition policy and imposing it properly in transition economies was and still remains important issue, especially because of the fact that the command systems were characterized with state monopolies and, as such, were protected and nourished through 'soft-budget constraint' practice. The relation of competition policy to governance and enterprise restructuring is positive in Croatia; negative in Albania, B&H, and Serbia; significant in Macedonia and in the case of Montenegro, it gave mixed results depending on the model. The banking reform and interest rate liberalization show good results in all the countries, as well as the reform on securities' markets and non-bank financial institutions except Serbia in the latter case.

Finally, the overall infrastructure reform gave negative result for almost all analyzed countries and it is most probable due to the fact that the disinvestment in infrastructure is constant lag in transition countries.

Almost two decades of transition is fairly enough to allow good research on the links between different economic reforms. It is worthwhile to stress that all these countries started from highly distorted system and were introduced with policy reforms designed to introduce market mechanisms in order to make the allocation of resources as efficient as possible, while creating conditions for sustainable growth and improvement of living standards (<u>De Macedo & Martins</u>, 2008).

Therefore, examining these various variables, which represent introduced policies in SEE countries that undergo stressful process of overall society transformation, can confirm the uneasiness of the overall process as well as the varied impact of any of these policies to each other and supplementary policy issues.

Figure I.3 OLS Analysis of SEE

					Depende	Dependent Variable	ıble				
OLS				5	Governance and enterprise restructuring	nterprise	e restructurin	ac			
			Albania					Bosi	Bosnia and Herzegovina	vina	
Independe nt		5	5	5			-	· ·	.53	5	Ţ.
Variable	[1]	[7]	[3]	[4]	[6]			[2]	[3]	[4]	[6]
dsl	-0.2025152 [0.1869121]		-0.0091404 [0.196053]	-0.0995574 [0.1938835]	-0.1087974 [0.2215698]	[0.1	0.1524874 0.1927293]		0.5323872 [0.0934086]***	0.1518928 [0.2038962]	0.1427749 [0.1673499]
dss	0.1697118		-	0.1329074	0.2199953		-0.0249437	-0.0121364	-0.0790883	_	-0.0236488
2	0.1140906	0.1021058	[0.1198221]	0.1221306	0.1358211]	10.0	0.06/0438	0.06411/6	[0.0706895] 0.02227	[0.05958//]	0.0635731]
Id.	-0.334/6/9 [0.2250317]**	[0.20		[0.0938002]	-0.5005/337 [0.2508544]	0.0]	0.030858]	0.0300623]	0.025237 [0.033675]	-0.0199507 [0.0282685]	[0.0287377]
tfs	0.2659353	!			0.1287879		0.0304187	0.0289083	0.0500963	0.040704	0.0302822
	[0.1448371]*	[0.13	[0.06		[0.163219]	J.0]	[0.0421192]	[0.0414663]	[0.046701]	[0.0440357]	[0.0404747]
cb	-0.9840253			279737975			-0.1425858	-0.0980406	-0.2358234	-0.1238071	-0.1384151
	[0.3731757]**	[0.3688	[0.401	[0.3787193]*		0.0	0.0838911]	[0.0612916]	[0.081922]**	[0.0878757]	[0.0730635]*
brirl	1.314167						_	0.4561517		0.3475343	0.3471329
	[0.2302564]***	[0.213	[0.22]	[0.21]	[0.2072327]***	[0.1	=	[0.066292]***		[0.1666564]*	[0.1483936]**
smnbfi	1.213578		0.7779803	0.9003803	0.2111793		0.2410562	0.2408255			0.230991
	[0.4536104]**	[0.3]	[0.483435]	$[0.4570451]^*$	[0.2988371]	[0.1	[0.1509508]	[0.1487633]	[0.1713305]		[0.1194542]*
oir	-0.0590973		-0.3570052	-0.2381512	-0.2090029		-0.0125967	0.0238195	-0.0593761	0.0846555	
	[0.2398549]	[0.16]	[0.23	[0.2382847]	[0.2813609]	[0.1	[0.1072611]	[0.0954801]	[0.1192966]	[0.0]	
Constant	-0.2375678 [0.305147]	[0.1703371]	0.2045319 [0.2818152]	0.0674559 [0.2783297]	0.0841613 [0.3377157]	[0.1	0.415223 [0.1236471]***	0.3535272 [0.0945685]***	0.5706266 [0.1146797]***	0.4295954 [0.1304645]***	0.4128298 [0.1172391]***
Observatio ns			189						189		
R-squared	0.8197	0.8858	0.8208	0.8084	0.8964		0.8132	0.8023	0.8165	0.8796	0.8031
Adj R-sqrd	0.7329	0.732	0.8089	0.7207	0.7022		0.7719	0.7727	0.7638	0.7686	0.7741
Time			1000 0000						0000		
period			1989-2009						1989-2009		
Standard er	Standard errors are in parentheses	heses									
Significanc											
e Level:	*** $p < 0.01$	** $p < 0.05$	* $p < 0.1$								

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				Depende	Dependent Variable	ıble				
			Ğ	Governance and enterprise restructuring	nterprise	restructurin	ğ			
		Croatia						Macedonia		
[1]	[2]	[3]	[4]	[5]		[1]	[2]	[3]	[4]	[5]
	Щ	110101	01.000771	1 60000		0 0 4000 41	00001500	0000000	00000	1000
0.086/059 [0.1623609]	0.1722811 [0.1582185]	0.1101601 [0.161339]	0.1563948 [0.18769]	0.1060924 [0.1554621]	<u> </u>	-0.0400841 0.0844591]	-0.0718089 [0.1341494]	-0.0403039 [0.0802903]	-0.030779 [0.0713962]	-0.0546197 [0.0730469]
0.4950602	1	0.2166759	_	0.3327732		0.954126	1	0.9522068		0.9583012
[0.3365614]		[0.2057257]	[0.362504]	[0.2052517]	[0.5	0.2081172]***		[0.1715753]***	[0.14	[0.2009124]***
-0.2011024		_	-0.3456276	-0.2169713		0.0632146	-0.0857734	0.0617463	0.0625092	0.0386737
[0.2102789]	[0.21	[0.20]	[0.2369092]	[0.2036779]	[0.1	0.1236557]	[0.190142]	[0.0891231]	[0.1190298]	[0.1024566]
0.2000222	0.2545105		0.3652061	0.2019553		-0.0019025	0.2475254		-0.0020039	0.0035742
[0.1825499]	[0.1865807]	[0.1831606]**	[0.1990339]**	[0.178128]	[0.]	0.1059441]	[0.1448785]		[0.1020113]	[0.1014893]
0.1432924	_	0.2940192	0.4140078	0.2362731		0.3170152	0.3173858		0.3163479	0.2908476
[0.2006051]	[0.1547635]*	[0.1396094]*	[0.1961021]*	[0.1293934]*	[0.0	0.0978953]***	[0.1560151]*	[0.0925978]***	[0.0942207]***	[0.0681516]***
-0.3266856	0.0386626		0.1067575	-0.1579131		0.0324758	0.4920464	0.0324864		0.031418
[0.3132069]	[0.1991627]		[0.3026532]	[0.149381]	[0.]	0.141122]	[0.158304]***	[0.1355862]		[0.1363957]
0.6654675		0.5034725		0.6197397		0.2358248	0.1866295	0.235749	0.2379681	0.2128045
[0.2732843]**	[0.2616168]**	[0.2256206]*		[0.2567298]**	[0.1	0.101816]**	[0.16136]	[0.0977389]**	[0.0976263]**	[0.0796935]**
0.2254391	-0.1937215	-0.1067123	-0.0153547			-0.0878511	-0.1422885	-0.0873017	-0.0868301	
[0.3650046]	[0.2380797]	[0.1789828]	[0.4126282]		[0.2	0.2280277]	[0.3629135]	[0.2171038]	[0.2195233]	
-1.183368		-0.1845918	0.0845048	8869885.0-		-2.513445	-0.0655663	-2.507403	-2.592015	-2.495099
[1.22832]	[0.6803362]	[0.771904]	[1.30652]	[0.7442398]	[0.5	0.5982257]***	[0.4299509]	[0.4752273]***	[0.4729974]***	[0.5764654]***
		189						189		
0.8138	0.8091	0.8714	6008.0	0.873		0.8085	0.8182	0.8385	0.8884	0.8283
0.7563	0.7524	0.756	0.7398	0.7584		0.7808	0.7511	0.7822	0.7822	0.782
		1989-2009						1989-2009		
ors are in parentheses.	heses.									
*** p < 0.01	** p < 0.05	* p < 0.1								
1	1		_							

(Continued)

					Depend	Dependent Variable	iable				
OLS				S	Governance and enterprise restructuring	nterpris	se restructurin	aç a			
			Montenegro						Serbia		
Independe nt Variable	[1]	[2]	[3]	[4]	[5]		[1]	[2]	[3]	[4]	[5]
	1	1	,	,	1			1	1	1	1
dsl	0.025029		0.0148113	0.1000957	0.4965677		0.8198633		0.6901091	1.215844	0.4492792
•	[0.1759028]		[0.1404694]	[0.1484071]	[0.1516168]***	0_	0.2032582]***		[0.1612398]***	[0.1923572]***	[0.1323666]***
dss	0.0523883	0.0504735	0.0498742	0.0356797	0.1493854		-0.1517718	0.2077483		-0.3517117	-0.0360644
	[0.0519841]	[0.0482828]	[0.0442783]	[0.0472367]	[0.0595531]*	[0.	[0.1455706]	[0.1697228]		[0.1624512]*	[0.15511]
pl	-0.0168126	-0.0205609	-0.0221255	-0.0194509	0.0821115		0.0314483	0.0341681	0.034297	0.0076732	0.0232123
	[0.0705467]	[0.0629292]	[0.0469451]	[0.0695862]	[9.0876976]	0	0.0363242]	[0.0535565]	[0.0363423]	[0.0446733]	[0.0412353]
tfs	-0.0099158	-0.0023913		6260600.0	-0.1932485		-0.0313151	-0.0395058	-0.0341518	0.0052779	-0.0260193
	[0.095012]	[0.0759026]		[0.0909889]	[0.1072942]*	0_	0.0371104]	[0.0546432]	[0.0371342]	[0.044111]	[0.0422617]
сb	0.0014707	-0.0116057	-0.0042167	0.0613188	0.1629844		-0.037234	-0.1289785	-0.100937	0.0683665	-0.0301026
	[0.1386809]	[0.0998683]	[0.1225776]	[0.1165131]	[0.1775493]	<u>O</u>	0.0757477]	[0.1065472]	[0.0449211]**	[0.084176]	[0.0863631]
brirl	0.1421806	0.1549766	0.1377794		0.1097489		0.325636	0.6203257	0.3793379		0.3638281
	[0.1730948]	[0.1422178]	[0.1613662]		[0.2349382]	<u>.</u>	0.1105069]**	[0.122265]***	[0.0980954]		[0.1245697]***
smnbfi			0.9513829	0.9237234			-0.4687327	0.2305621	-0.3899315	-0.565573	
	[0.2699023]***	[0.1645741]***	[0.21]	[0.2661146]***		[0.	0.2111187]**	[0.1776636]	[0.1977843]***	[0.2630502]*	
oir	0.060445	2009890.0	0.0684553	0.0967382	-0.1477279		-0.0053487	-0.0255009	-0.0058332	0.0193794	-0.0143822
	[0.1446265]	[0.127682]	[0.1178239]	[0.135978]	[0.1788415]	[0.	0.0329571]	[0.0480387]	[0.0330639]*	[0.0402005]	[0.0373218]
Constant	-0.2729809	-0.2817912	-0.2698268	-0.269522	0.0150051	2	0.7784118	-0.3498587	0.3806653	1.281046	0.3166287
	[0.2118//2]	[0.1946426]	[0.2013/3]	[0.2091002]	[0.2049405]	ρ]	[17671]	[0.4243133]		[0.4381/0/]**	[0.391032]
Observatio ns			189						189		
R-squared	0.8199	0.8999	0.8099	0.8188	8688.0		0.8077	0.8145	0.8974	908.0	0.8967
Adj R-sqrd	0.7665	0.7691	0.7691	0.7674	0.7382		0.7961	0.7915	0.7961	0.7938	0.7949
Time						<u> </u>					
period			1989-2009						1989-2009		
Standard err	Standard errors are in parentheses.	neses.									
Significanc e I evel:	*** 1 < 0.01	** n < 0.05	* 0 < 0 1								
	p > 0.01		р > 0.1								

2. Results on the Second Assumption

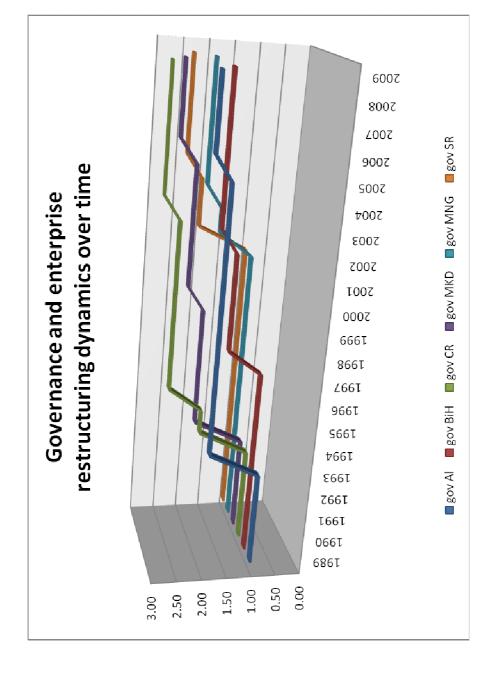
According to the *second* hypothesis, governance and enterprise restructuring is important and it improves over time due to imposed policies.

EBRD assesses progress in transition through a set of transition indicators used to track reform developments since the commencement of transition (EBRD, 1994-2009). These indicators and the tables in the Figure 3 and Figure 4 can help us measure the possible outcomes of the second hypothesis.

The country results (Figure 3 and Figure 4) confirm this hypothesis with some mixed outcomes i.e. it is important and lethargically improves over time. In fact, the close relation with number of these policies shows a significant impact of the policies on the way governance and enterprise restructuring was imposed, positively or negatively. Thus, there is good correlation to analyzed variables that represent the manner in which observed policies have been developing during the period of transition, however mixed outcomes to how each of these variables impacts governance and enterprise restructuring. Nonetheless, over time, most of the variables improved and it is clear that there is noteworthy relationship between them moving upwards.

Further, in Figure 4 (and Figure 3 in many segments when observed through particular variables), we can analyze the movements of governance and enterprise restructuring over time. Indeed, in this study, the analyzed variable (governance and enterprise restructuring) moved towards increase and positive upward climb indicated through the rise of all countries' curves. Hence, it can be noted that most of the progress has been done in Croatia, followed by Macedonia (IFC, 2007). In the mid range is Serbia, and in the lower part of governance and enterprise restructuring progress are Montenegro, Albania and Bosnia and Herzegovina. Thus, Figure 4 confirms the positive movement up, relative to the process of transition over time.

Figure I.4 Governance and Enterprise Restructuring Dynamics Over Time



Discussion

Due to the analysis of the first assumption, where a relation was made between governance and enterprise restructuring and imposed set of policies, the outcomes have shown mixed results. Indeed, there are positive and negative pressures of introduced policies on governance and enterprise restructuring in the set of SEE countries. However, it is evident that, overall, there is a satisfactory picture of governance and enterprise restructuring progress.

The second hypothesis analyzed the importance and progress of corporate governance and enterprise restructuring. Hence, due to this observation, conducted through combination of the basic findings of the first analyzed assumption as well as the compared movement of only corporate governance and enterprise restructuring variables of the countries in question, it was found that the transition process progresses along with the imposed reforms, and policies triggered a positive inclination of governance and enterprise restructuring.

However, the overall outcome of these countries is mixed as there are significant improvements in some countries and noteworthy lags in other. Indeed, there should be a considerable improvement in corporate governance, institution-building in order to control agency problems, imposing of already adopted regulation, as well as, adopting new ways of enterprise restructuring within the existing policies of overall economy restructuring.

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