



WHO Collaborating Centre
for Pharmaceutical Pricing
and Reimbursement Policies

Gesundheit Österreich
GmbH

PPRI Conference 2011

Country Poster Book

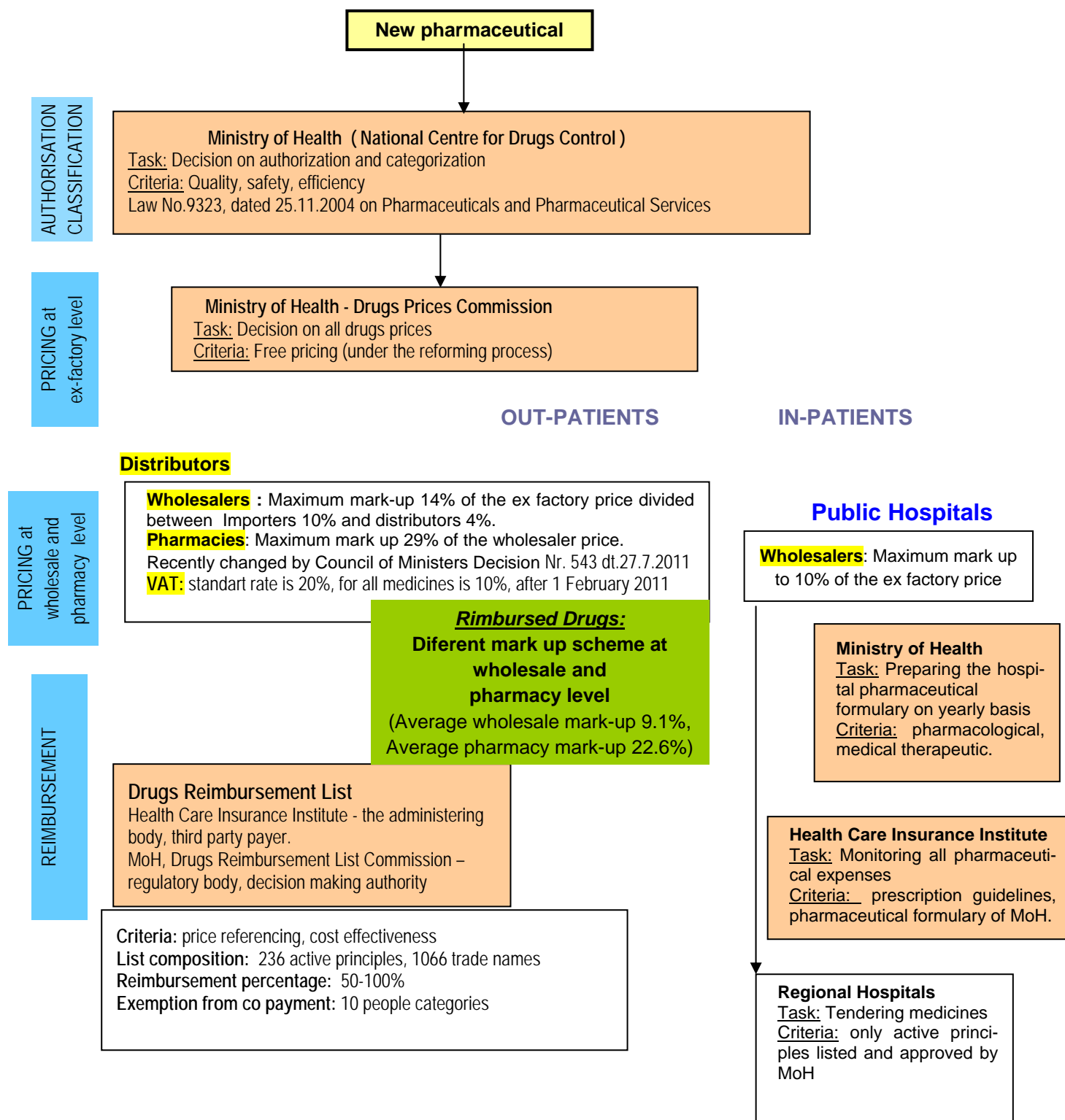


PPRI

Pharmaceutical Pricing and
Reimbursement Information

Albania

Flowchart of the pharmaceutical system in the in- and out-patient sector, 2011



THE PHARMACEUTICAL SYSTEM IN ARMENIA IN THE IN- AND OUT-PATIENT SECTOR

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ARMENIA



Total population 3,083,000
Life expectancy at birth m/f (years) 66/74
Gross national income per capita (PPP international \$) 6,310
Total expenditure on health per capita (Intl \$) 241
Total pharmaceutical expenditure (TPE) AMD 23,103 million (US\$ 75.5 million)
Total expenditure on health as % of GDP 4.7
Total pharmaceutical expenditure per capita AMD 7,030 (US\$ 23)
Total number of registered drugs 4500
Number of domestic manufacturers 10
Number of wholesalers 30
Number of retailers 1500



Armenia has adopted the WHO Essential Medicines Policy in 1998 by stipulating in the RA Law on Medicines that “The RA population is guaranteed availability of and access to medicines included in the List of Essential Medicines”.

In 1999 the Basic Benefits Package was established. Based on a set of criteria, it defines 'vulnerable' and 'special' segments of the population that are eligible to receive medicines.

The Ministry of Health has approved

- List of Essential Medicines,
- Procedure of organization and financing of state-guaranteed free medical assistance and services has been adopted,
- Procedure of dispensing of free or discount medicines,
- Procedure of procurement, receipt, maintenance, recording and dispensing of medicines by health facilities.

PRICING

Armenia declared its independence in 1991; and then changed its economy system from socialism to capitalism. All the pharmaceutical organizations (producers, wholesalers, pharmacies) were privatized and new legislation and regulation were enforced.

At present prices for all medicines are regulated only by market in Armenia.

There are no legal or regulatory provisions affecting pricing of medicines. The government does not run an active national medicines price monitoring system for retail prices. Regulations exist mandating that retail medicine price information should be publicly accessible.

No fixed wholesale mark-ups: *according to expert opinions the average wholesale mark-ups are about 15%.*
No fixed pharmacy mark-ups: *according to expert opinions the average pharmacy mark-ups are about 20%.*
No mark-ups at hospital level.

VAT: According to the legislation of Republic of Armenia the Value Added Tax (20%) has been effected on medicinal products since 2001.

REIMBURSEMENT

The Positive list is based on National list of Essential medicines (300 medicines).

List of diseases and social groups eligible for free or discount medicines has been approved.

For some of the defined population groups (*e.g. people with first and second degree disabilities, children under 7 and etc.*) medicines are provided **free of charge**.

For some of the defined population groups (*e.g. people with third degree disabilities, elderly persons and etc.*) the government is obligated to provide **partial subsidies**.

The following medicines are considered to be provided **free of charge**:

Antipsychotics, antineoplastic and narcotics, antidiabetics, antiepileptics, anticoagulants after valve prosthetics, colchicines, cyclosporine, erythropoietin, micofenolat mofetil and analogs.

REFORMS

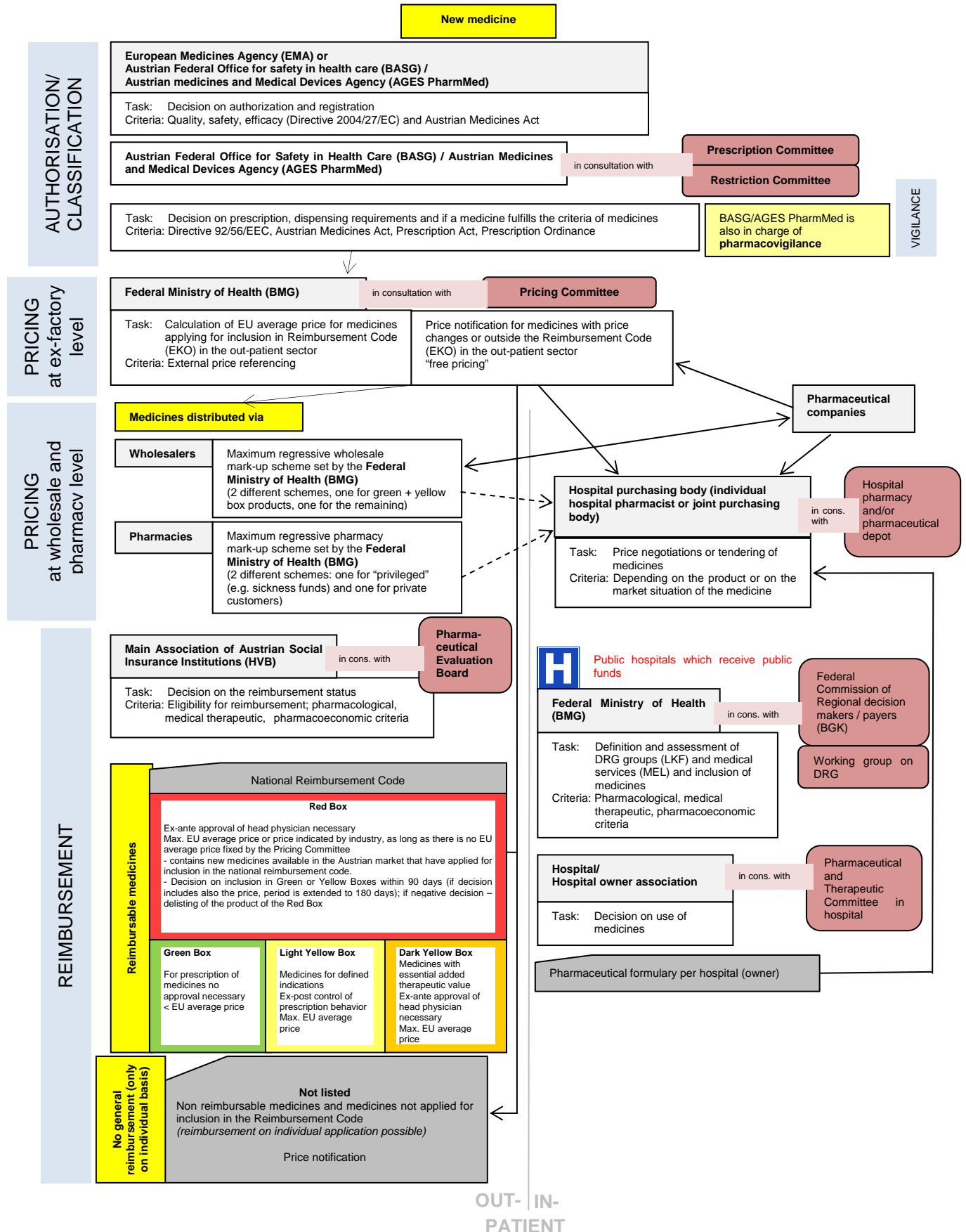
According to the new Healthcare and Pharmaceutical legislative reforms it is planning to implement medicines price regulation and reimbursement system in Armenia.

- Implement the State Insurance System.
- Develop and adopt a medicines reimbursement procedure, including the restricted provision of only essential and orphan medicines for reimbursement, definition of reference price and co-payment possibility.
- Develop and adopt selection criteria for essential and orphan medicines, as well as procedures for preparation, approval and revision of lists.
- Revise (i) the existing lists of social groups eligible for free and discount medicines and the list of diseases; (ii) names of medicines in lists of goods received through regular tenders, (iii) the medicines dispensing procedure taking into consideration also provision of orphan medicines for uncommon diseases.



AUSTRIA

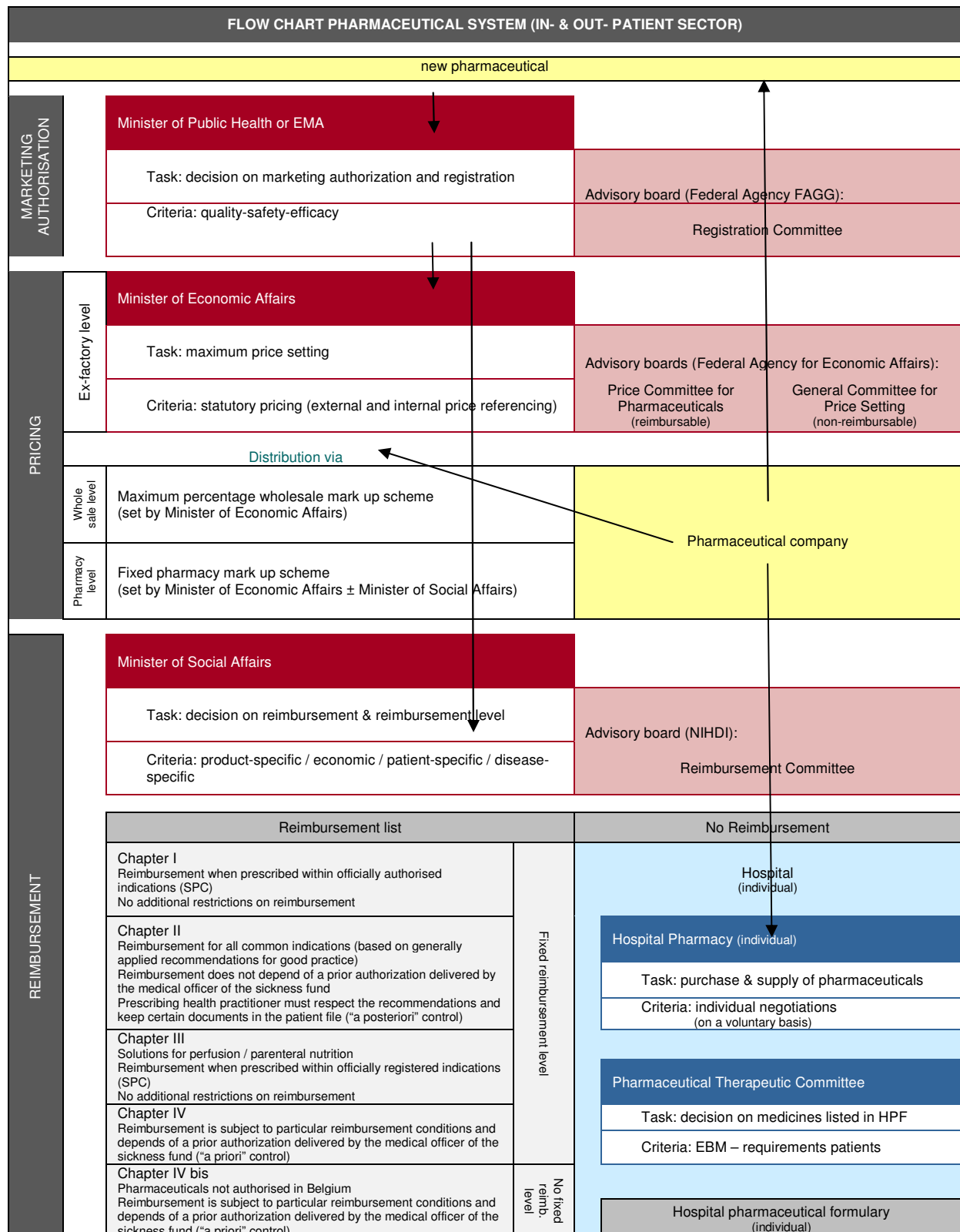
Flow chart – pharmaceutical system in Austria in the in- and out-patient sector





BELGIUM

National Institute for Health and Disability Insurance (NIHDI)





BULGARIA

International Healthcare and Health Insurance Institute

Gergana Andre gandre@zdrave.net

Pharmaceutical system in Bulgaria in the in- and out-patient sector – August 2011

Marketing Authorisation and Classification –New pharmaceutical European Medicines Agency/ Bulgarian Drug Agency (BDA)

Task: Decision on marketing authorisation

Criteria: Quality, safety, efficacy, (Bulgarian Law on Pharmaceutical Products or Regulation EC 726/ 2004

Task: Decision on prescription and dispensing requirements

Criteria: Law on Pharmaceutical Products and Regulation N3 for the criteria for classification of the pharmaceutical products and the documentation for changes in the classification (SG 28/14.03.2008)

According to the Law on Pharmaceutical Products and Regulation N2/2008 BDA is responsible for the pharmaco-vigilance

Pricing and Reimbursement of Medicines for out- and inpatient sectors

- Ø Regulation of prices of the POM in the Positive Drug list (PDL) according the lowest referent member state countries' price;
- Ø Regulation of the prices of generic medicines out of the PDL;
- Ø Registration of maximum retail sale price of POM medicines, out of PDL and OTC medicines

Pricing, based on external price referencing

Decision on reimbursement and level of reimbursement, based on pharmacological, medical therapeutical and pharmaco-economical criteria

Price is regulated on ex-factory level with regressive mark –ups for wholesalers and retailers.

Standard VAT – 20% for all medicines

Transparency Com-
mittee under Council of
Ministers as appeal
structure

Pricing & Reimbursement Committee (PRC) –under Ministry of Health (MoH)

- Ø Approves, changes, exclude the price of the medicines **in the PDL**; Approves, changes, exclude the price of the POM **out of PDL and OTC** medicines; Approves, changes, exclude the price of the **generic POM** out of PDL ; Approves/Registers price of **medicines from Parallel Import**;
- Ø Approves or changes the pharmaco-therapeutic formularies and treatment algorithms;
- Ø Includes, changes or exclude POM in the PDL;
- Ø Maintains and updates the PDL;

Pricing of POM out PDL &
OTC – 30 days

Pricing & Reimbursement of medicines in the Positive Drug List – 60 days

Positive Drug List – 3 Annexes:

Anex N1

Outpatient sector

Full or partial reimbursement by National Health Insurance Fund – up to 25%, 50%, 75%, 100% as per its' annual budget

Possibility for additional negotiation of the reimbursed price in the PDL

Anex N2

Inpatient sector

Subject for possible 100% reimbursement in public/municipal hospitals by hospital budget

Open tender under Public Procurement Act (PPA)

AnexN3

In and out patient

Subject for possible 100% reimbursement by MoH/ state budget for infectious diseases, AIDS, vaccines, force major & others

Open tender under PPA



C R O A T I A



AUTHORISATION

Croatian Agency for Medicinal Products and Medical Devices (ALMP)

Decision on authorization and registration
Quality, safety, efficacy - Croatian medicines Act and associated ordinances

ALMP is
also in charge of
pharmacovigilance

VIGILANCE

REIMBURSEMENT

Croatian Institute for Health Insurance (HZZO)

HZZO's Management board

Criterion: Budget impact

decision

opinion

Committee for medicines

Provides opinion based on criteria and ranks medicines that would increase expenditure.

Criteria:
Importance from the public health viewpoint; Therapeutic importance; Relative therapeutic value; Assessment of ethical aspects; Quality and reliability of data and assessments from reference sources.

advice

Professional
associations

PRICING

HZZO

External price referencing and internal price referencing

- Original breakthrough products: up to 100% of the average price in Italy, France and Slovenia.
- Original me-too products: up to 90% of the price of equivalent products in Croatia
- Generic products: up to 70% of the average price in Italy, France and Slovenia and/or up to 90% of the price of the last bioequivalent generic introduced to the list.

DISPENSING

Pharmacy

No mark up for HZZO reimbursed medicines
Service charge paid for dispensing instead.

Hospital pharmacy

Price negotiations or tendering; HZZO reimburses as listed

2009/2010 REFORM

1. Pharmaceutical expenditure on the decline 3rd year in a row
2. 85 innovative products listed from July 2009 to July 2011 (45 in total from 2002 to 2009)
3. Pay back and cross product agreements introduced for innovative medicines
4. ISPOR aligned criteria for Budget Impact Analysis introduced
5. Reimbursement process made public on HZZO's web site
6. ePrescriptions introduced nationwide by January 2011
7. Ethical promotion agreement introduced with substantial penalties in place
8. Mandatory personalized reporting of all pharma expenditure on publicly employed



CYPRUS

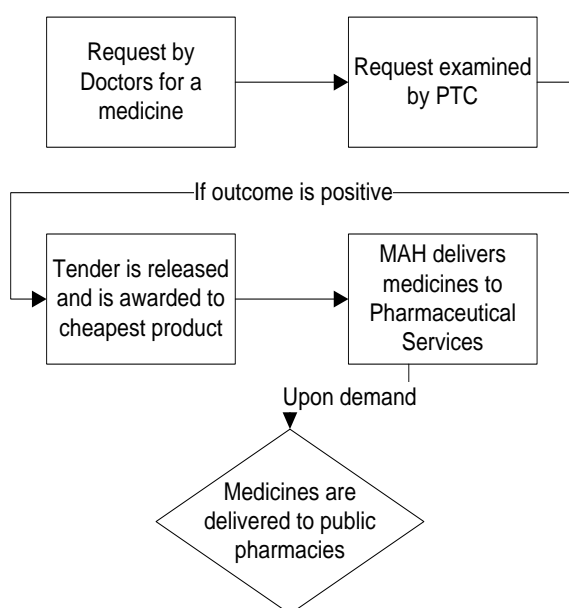
HEALTH INSURANCE ORGANIZATION

PANAGIOTIS PETROU

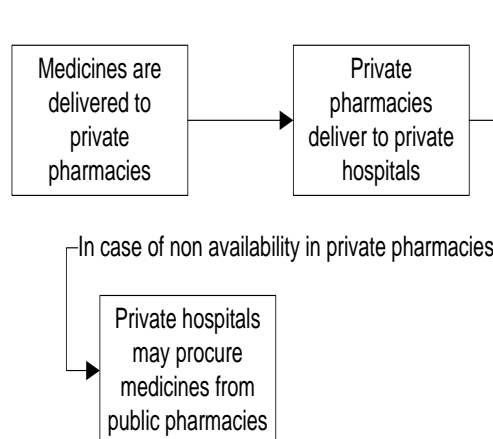
Pharmaceutical provision in hospitals

- The majority of patients with chronic and severe diseases are eligible for free medical treatment by the state. Consequently, the majority of these treatments are provided in the public hospitals. For every registration at a public hospital, a small fee applies (2 euro). Public hospitals are centrally controlled by MOH, while the vast majority of private hospitals belong to doctors-shareholders.
- All public hospitals have pharmacies. The pharmacists deal with supply, dispensing and monitoring of consumption. Medicines are centrally procured by MOH through tendering and are distributed to public pharmacies upon demand. Private hospitals do not have pharmacies. Private hospitals procure their medicines from private pharmacies at the pharmacy wholesale price plus a reduced mark-up pharmacy profit.
- Hospital pharmacies are not involved in decision making, regarding the introduction of a new product to the formulary. However, they control prescriptions and may refuse to dispense a product through the implementation of restrictions and therapeutic protocols defined by the Pharmaceutical Therapeutic Committee (PTC).

Cyprus – Flowchart of medicines
delivery chain in **public** hospitals



Cyprus – Flowchart of medicines delivery
chain in **private** hospitals



Purchasing of medicines in the hospital sector	Financing of medicines in the hospital sector
<ul style="list-style-type: none"> - MOH procures centrally medicines through tenders for public hospitals at considerably lower prices (range of 15-80%), due to the fact that the volume requested by MOH, is guaranteed ($\pm 30\%$). Private hospitals obtain their medicines through private pharmacies. - Private hospitals get their medicines at the Pharmacy Wholesale Price (statutory pricing) plus a 15% mark up pharmacy profit (instead of 37% that would lead to the Pharmacy Retail Price). In case of non availability, private hospitals may procure the medicines through public pharmacies at the tender price, plus 20% administrative costs. Since January 2011, a 5 % VAT was applied on all medicines. - Tenders are published by Pharmaceutical Services and tenders above 133000 euro are made public to TED¹ Europe as well. The official price list of MOH with Pharmacy Wholesale and Retail prices is also published. The inclusion of medicines in the formulary of hospitals is decided by a central national Pharmaceutical and Therapeutic Committee (PTC), following a request from a doctor. In private hospitals, doctors decide for the medicines they will use. 	<ul style="list-style-type: none"> - Private hospitals payments are completely out-of-pocket by the patient. - Regarding public hospitals, financing is done through the block funding of MOH. There are different categories of beneficiaries according to income, disease and employment status (i.e. public servants, government officers etc). In total, about 85% of the population is entitled to free medical coverage by public hospitals. - There is only one hospital formulary in Cyprus in public hospitals, although some specialised medicines are available only in certain hospitals. In Cyprus, negative lists do not exist. - Vulnerable Groups: All patients with certain diseases are eligible for free medical care concerning the specific disease, irrespectively of the income and their beneficiary status. This applies only in public hospitals. - MOH has introduced a copayment scheme for public sector beneficiaries. Under this scheme, public sector beneficiaries are referred to private pharmacies and MOH reimburses 30-40% of the value of the product. This applies only in a small number of diseases.

PRICING

- Cyprus applies External price referencing. In the basket of countries, there is one expensive, 2 medium priced and one country with low prices. A 37 % pharmacy mark up is added in order to deliver the Pharmacy Retail Price. These prices are relevant only in the out-patient private sector. All out patient private sector expenses are covered by the patients unless he/she has a personal insurance.

¹ Tenders Electronic Daily (TED)

Flow chart – pharmaceutical system in Denmark in the in- and out-patient sector

AUTHORISATION/ CLASSIFICATION	European Medicines Agency (EMA) or Danish Medicines Agency (DKMA).	
	Task: Decision on authorization and registration	Criteria: Quality, safety, efficacy etc. (Directive 2004/27/EC) and Danish medicines Act, No. 1180 of 12 December 2005.
PRICING	<p>Danish Medicines Agency</p> <p>Task: Categorises pharmaceuticals into POM, pharmacy-only OTC, OTC for limited free sale and OTC for general free sale.</p> <p>Criteria: Safety, suitability for self-medication, etc. (Danish Medicines Act, No. 1180 of 12 December 2005 and Executive Order on Prescriptions, No. 155 of 20 February 2007)</p> <p>Task: Decides if pharmaceuticals (generics) are substitutable or not substitutable</p> <p>Criteria: Active ingredient (ATC-5 level), bioequivalence, strength, pack size (Section 61 of the Danish Medicines Act, No. 1180 of 12 December 2005 and Note for Guidance on the investigation of bioavailability and bioequivalence (CPMP/EWP/QWP/1401/98))</p>	
	<p>Pricing is free. However, the DKMA has to be notified of the pharmacy purchase price (PPP).</p> <p>No permanent price control. Prices are set freely.</p> <p>Prices are subject to subsequent control by the Danish Competition Council</p>	<p>DKMA publishes the consumer price and reimbursement price.</p> <p>The companies can change prices every two weeks</p>

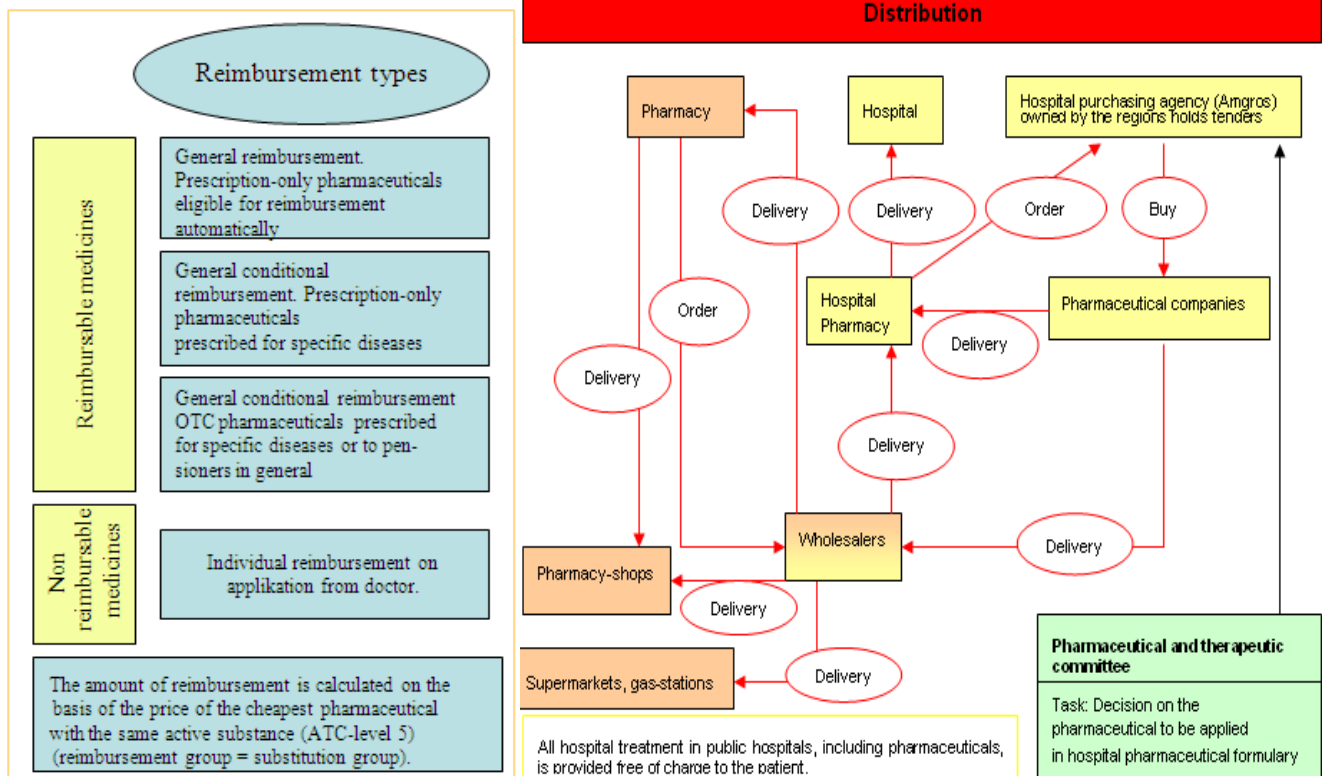
OUTPATIENT SECTOR

INPATIENT SECTOR

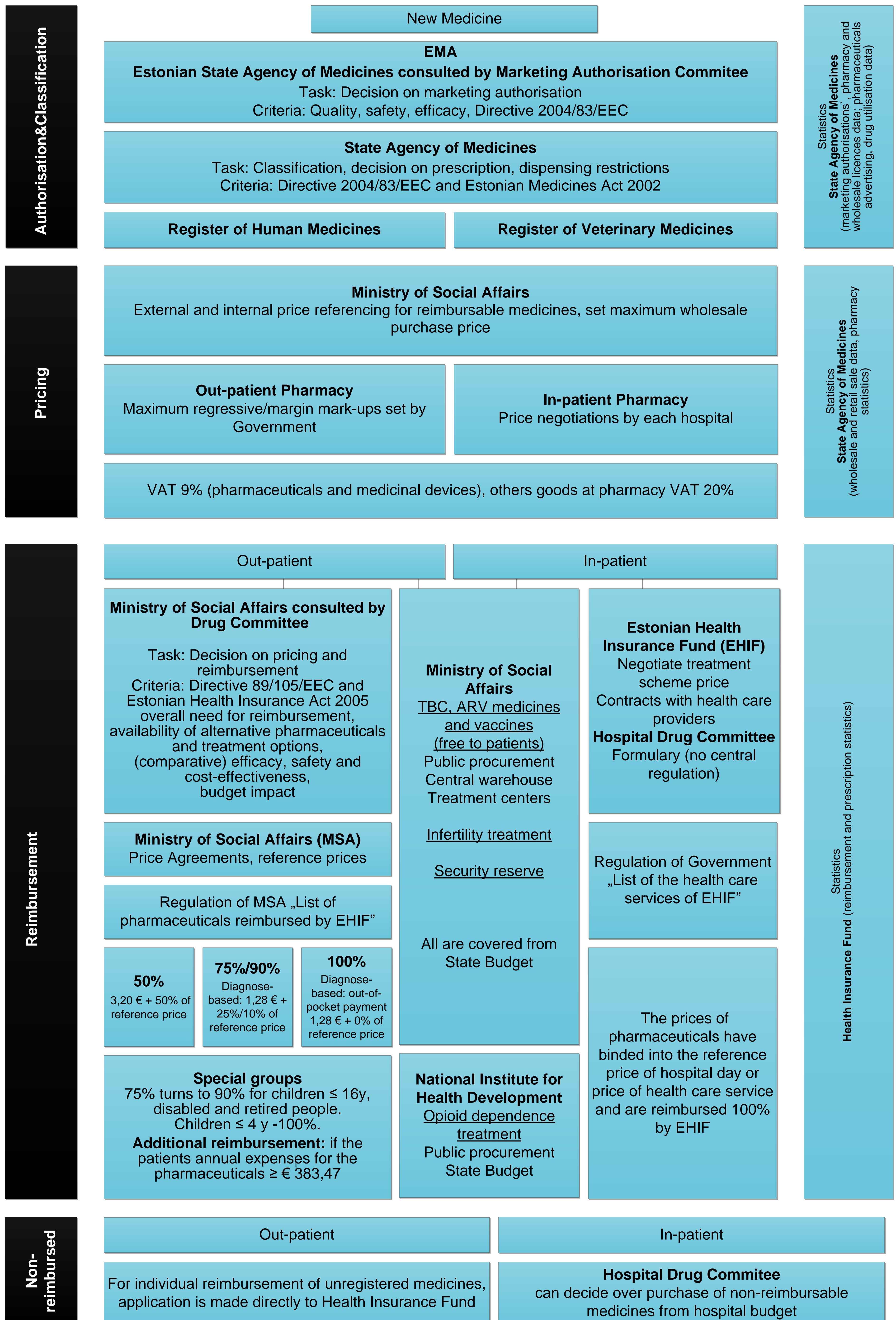
DKMA advised by the Reimbursement Committee

Task: Decides on eligibility for general or conditional reimbursement

Main criteria: Therapeutic value and cost-effectiveness according to the Danish Health Act, No. 546 of 24 June 2005 and Executive Order, No. 180 of 17 March 2005 on Reimbursement



The pharmaceutical system in Estonia in the in- and out-patient sector



FINLAND

Pharmaceuticals Pricing Board (Lauri Pelkonen)¹,
Ministry of Social Affairs and Health (Ulla Närhi)²

Major reforms from 2009 till now

- Generic reference price system (4/2009)
- Pharmaceuticals covered by analogous process patent return substitutable (4/2009)
- New unit was established in the Finnish Medicines Agency to build capacity in HTA expertise (11/2009)
- Electronic prescriptions (5/2010)
- Limited prescribing right for nurses, opticians and self-employed dental hygienists (7/2010)
- Health Care Act (5/2011)

Current and planned measures

- Government's programme 2011-2015:
 - pharmaceutical cost savings €113 million
 - reform of reimbursement system (co-payments and scope of reimbursement system)
- Medicines Policy 2020:
 - medicines policy objectives for the coming decade have been created in co-operation with stakeholders

Current pharmaceutical pricing and reimbursement system (as of 9/2011)

Pricing

Outpatient care:

- Statutory pricing for reimbursable pharmaceuticals at wholesale price level; internal and external price referencing for reimbursable pharmaceuticals, health economic evaluation (a new active medicinal substance)
- Reimbursement status and wholesale price granted max. for 5 years (new active substance max. for 3 years)
- No wholesale mark up scheme
- Degressive pharmacy mark up scheme for all pharmaceuticals
- VAT rate of 9% on pharmaceuticals (8% until 30th June 2010)

Inpatient care:

- Price negotiations or tendering of pharmaceuticals

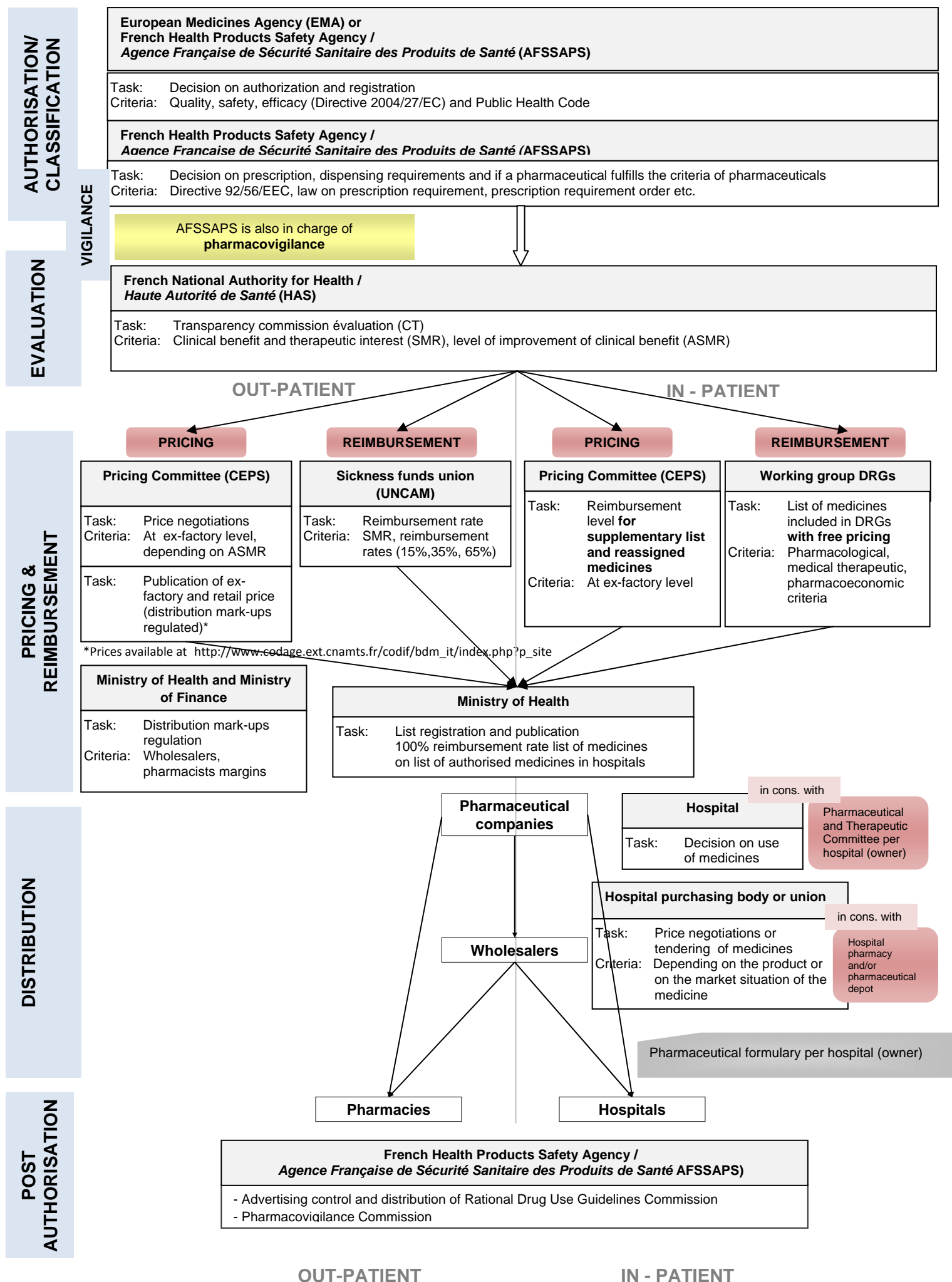
Reimbursement

- Positive list in place
- Reimbursement categories:
 - Basic reimbursement 42%
 - Lower special reimbursement 72%
 - Higher special reimbursement 100%
 - + Additional reimbursement after reaching the annual limit to co-payments (€675 per year in 2011)
- Co-payments depending on reimbursement category (58% / 28% / €3 per medicine / €1,50 per medicine)
- Generic substitution and reference price system in place
- Pharmaceutical formulary per hospital
- Medicines administered during inpatient care covered by hospital daily fees

¹ Pharmaceuticals Pricing Board, Ministry of Social Affairs and Health, 00023 Government, lauri.pelkonen@stm.fi

² Ministry of Social Affairs and Health, 00023 Government, ulla.narhi@stm.fi

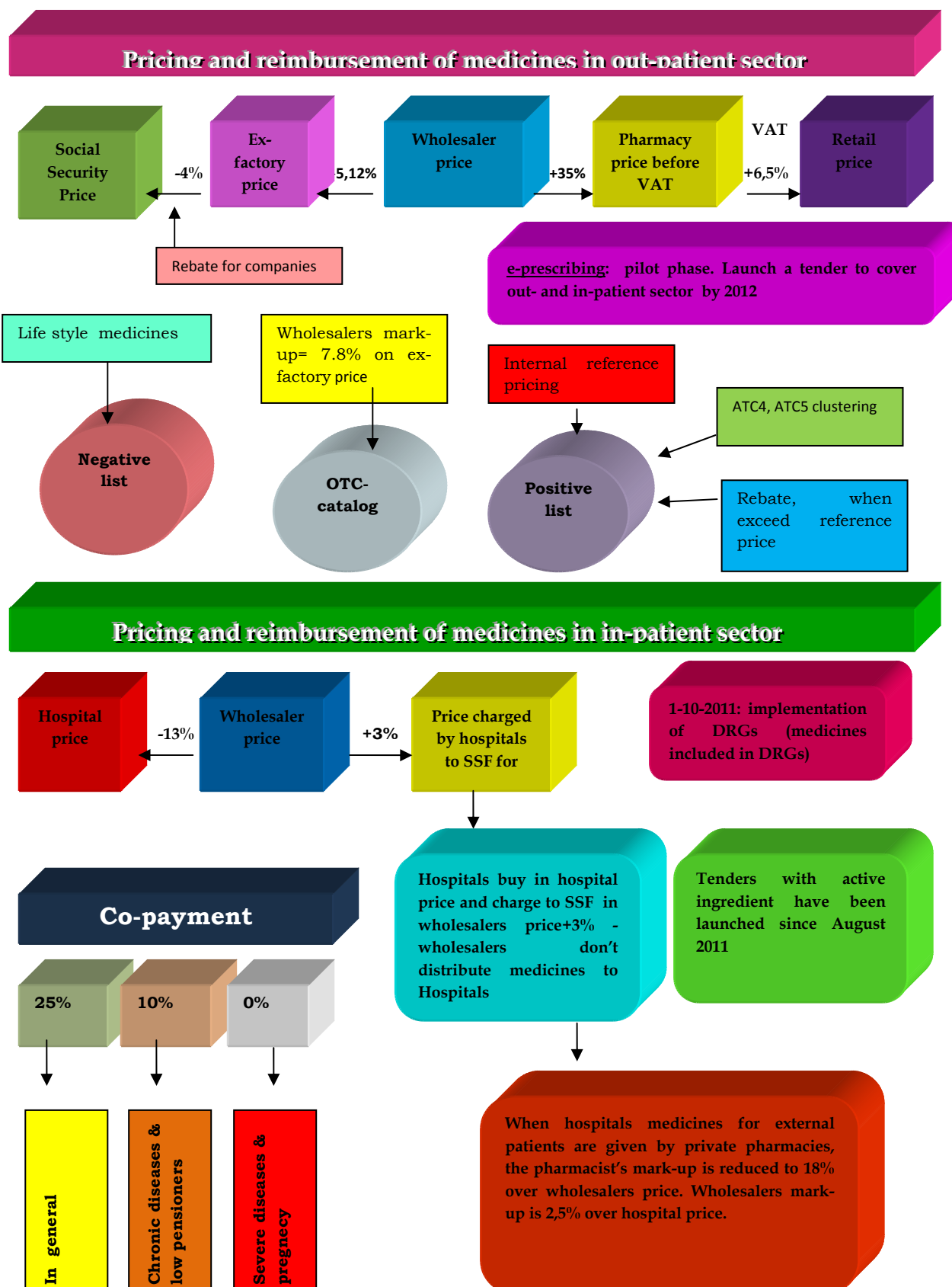
New medicine





GREEK MINISTRY OF HEALTH AND SOCIAL SOLIDARITY

The pharmaceutical system in Greece in the in- and out-patient sector

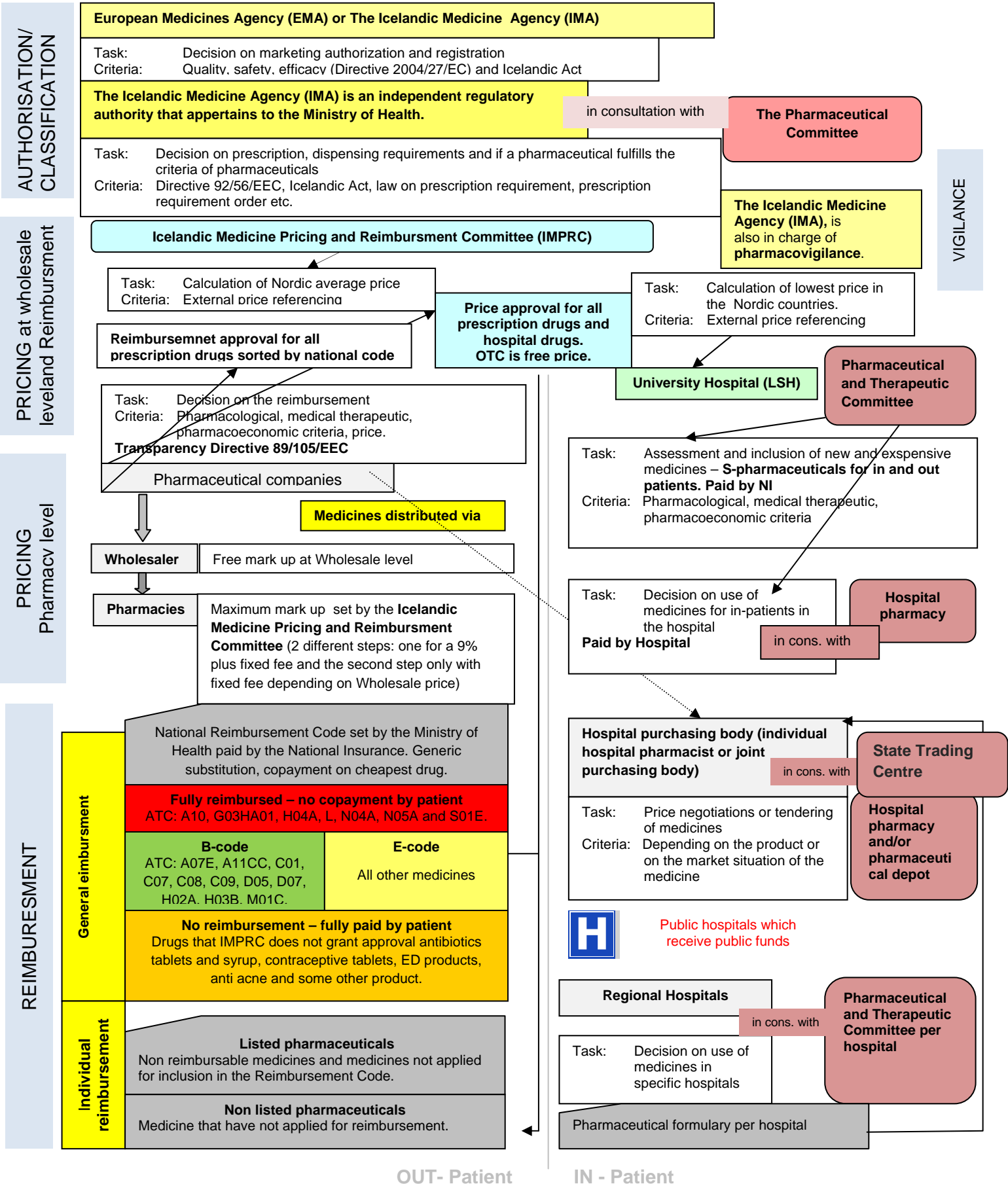




Iceland

Icelandic Medicine Pricing and Reimbursement Committee.
Flow chart – pharmaceutical system in Iceland in the in- and out-patient sector

New medicine



ITALY

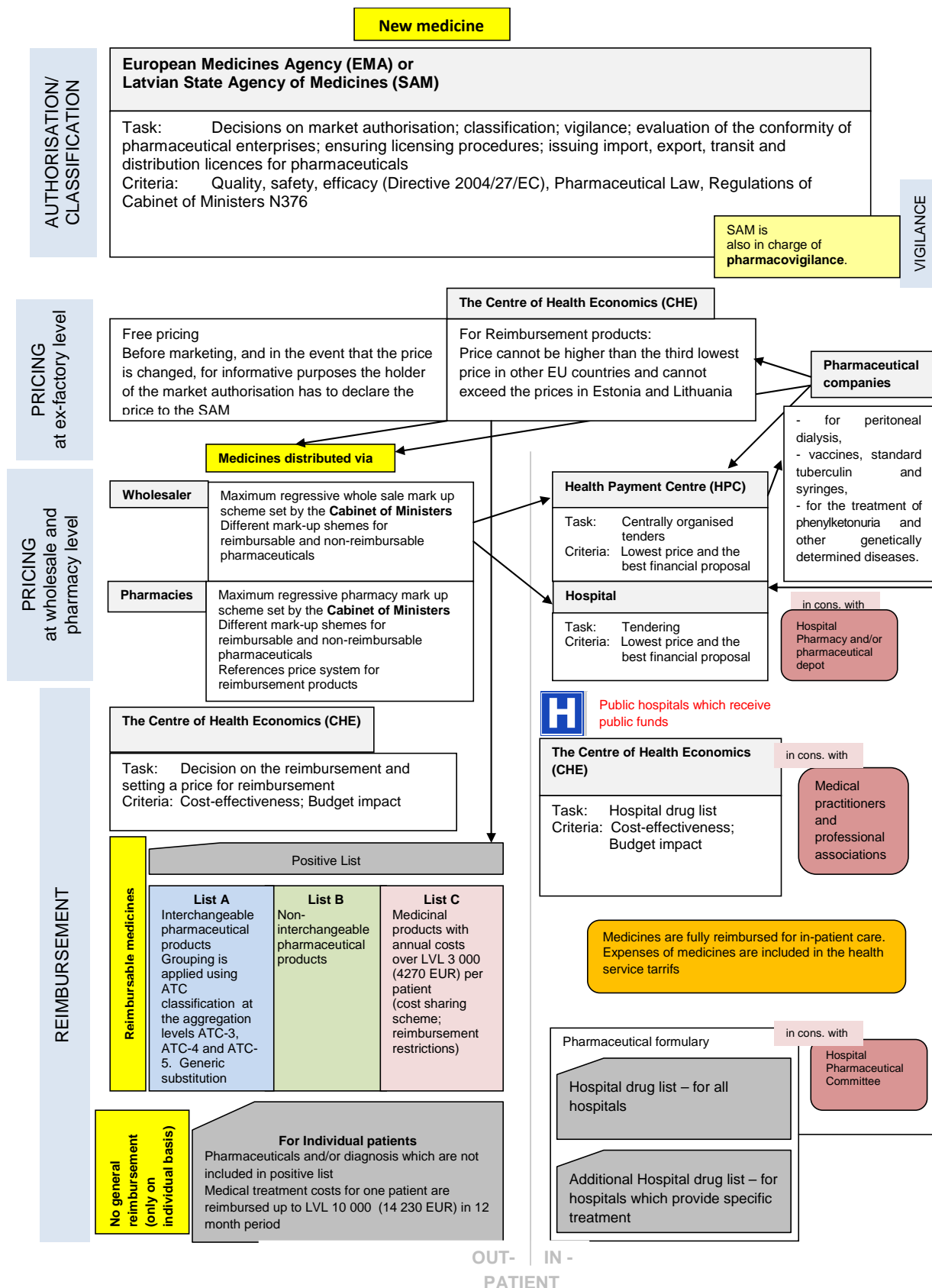
AIFA- Italian Medicines Agency

AUTHORISATION	EMA OR AIFA		
	<p>Task: decision on authorisation. In Italy marketing authorisation takes place at the same time as the Reimbursement decision.</p> <p>Criteria: quality, safety and efficacy have to be evaluated for a marketing authorisation (Directive 2001/83/EC), Law 219/2006.</p>		
PRICING AND REIMBURSEMENT	<div>AIFA</div> <p>Task:</p> <p>Since 2004 a negotiation procedure for all medicines reimbursed by NHS has been introduced (Law 326/2003 art.33). Price negotiations represent the ex factory price to the NHS. The negotiation on price determination and reimbursement decision are managed by the Committee for Pricing and Reimbursement (CPR) and the Technical Scientific Committee (CTS). The current reimbursement medicine classification is: Class A (totally reimbursed by the NHS) and Class C (not reimbursed by the NHS).</p>	<pre>graph TD; A[EMA or AIFA Authorisation] --> B[Technical Scientific Committee decision]; B --> C[Reimbursable]; B --> D[Not- Reimbursable]; C --> E[Prices and Reimbursement Committee Negotiation]; E --> F[Class A/H NHS Reimbursement]; F --> G[AIFA Management Board]; G --> H[Determination]; D --> I[No Agreement]; I --> J[Class C No Reimbursement]; J --> K[Official Journal]; H --> K; I --> K; K --> L[No tification];</pre>	<div>AIFA</div> <p>Criteria:</p> <ul style="list-style-type: none">• therapeutic value and impact on target population,• other country international prices,• pharmaceutical expenditure ceiling planning,,• budget impact,• cost/efficacy and pharmaco-economic analysis <p>(according to CIPE Deliberation n. 3/2001).</p>
	<div>OUT - PATIENT</div> <p>According to AIFA decision, all medicines listed on the National Pharmaceutical Formulary (NPF) are harmoniously managed by all Regions. The out-patient pharmaceutical pricing is established according to the maximum reference price of NHS purchase through the community pharmacies channel. In order to guarantee a balance in medicine distribution and cost containment , all Regions have adopted the pharmaceutical “Direct Distribution”, which is carried out by two different channels: Distribution of reimbursed medicines to patients by hospitals (e.g. first cycle of therapy at patient’s discharged or specialised out-patient visits) and “Distribuzione per Conto”, which is a distribution of reimbursed medicines to patients through the community pharmacy channel. Those medicines are purchased by the Region and distributed by the pharmacy according to shared stipulations.</p> <p>Planning indicators: (Law n.122/2010) established by AIFA in accordance with Ministry of Health and Ministry of Economics. Tables comparing out patient pharmaceutical consumption and expenditure in each Region for the following therapy classes: A02BC (PPI), C09 (AGENTS ACTING ON THE RENIN-ANGIOTENSIN-SYSTEM), C10AA (HMG CoA reduct. inh.), N06AB (SSRI). The following ratio indicators have been produced:</p> <ul style="list-style-type: none">• A02BC (off patent) / on total A02BC• C09A / on total C09A+ C09C• C09B / on total C09B + C09D• C09CA01 (Losartan off patent) / on total C09CA• C10AA (off patent) / on total C10AA• N06AB (off patent) / on the total N06AB		<div>IN - PATIENT</div> <p>In-patient pharmaceutical pricing is negotiated by AIFA, but Pharmaceutical Companies must grant rebates to hospitals according to those medicines listed on the Hospital Pharmaceutical Formulary (HPF). Tenders may be provided at Regional level, or may be directly managed by hospitals bargaining their own rebates (Law 264/74, art.9). Some Regions adopt their own Formulary, which may include a limited list of medicines. Some other Regions do not have their own Formulary so they adopt all medicines authorised at National level. The HPF is part of the Regional Hospital Pharmaceutical Formulary (RHPPF) and the National Pharmaceutical Formulary (NPF).</p> <p>All medicines distributed within the in-patient sector, both Class A-(H/OSP) and Class C-(SOP-OTC) are 100% reimbursed by the NHS.</p>
PRICING AND REIMBURSEMENT AT REGIONAL LEVEL			

LATVIA

The Centre of Health Economics. 22 Dantes Street, Riga, Latvia, www.vec.gov.lv

Flow chart – pharmaceutical system in Latvia in the in- and out-patient sector



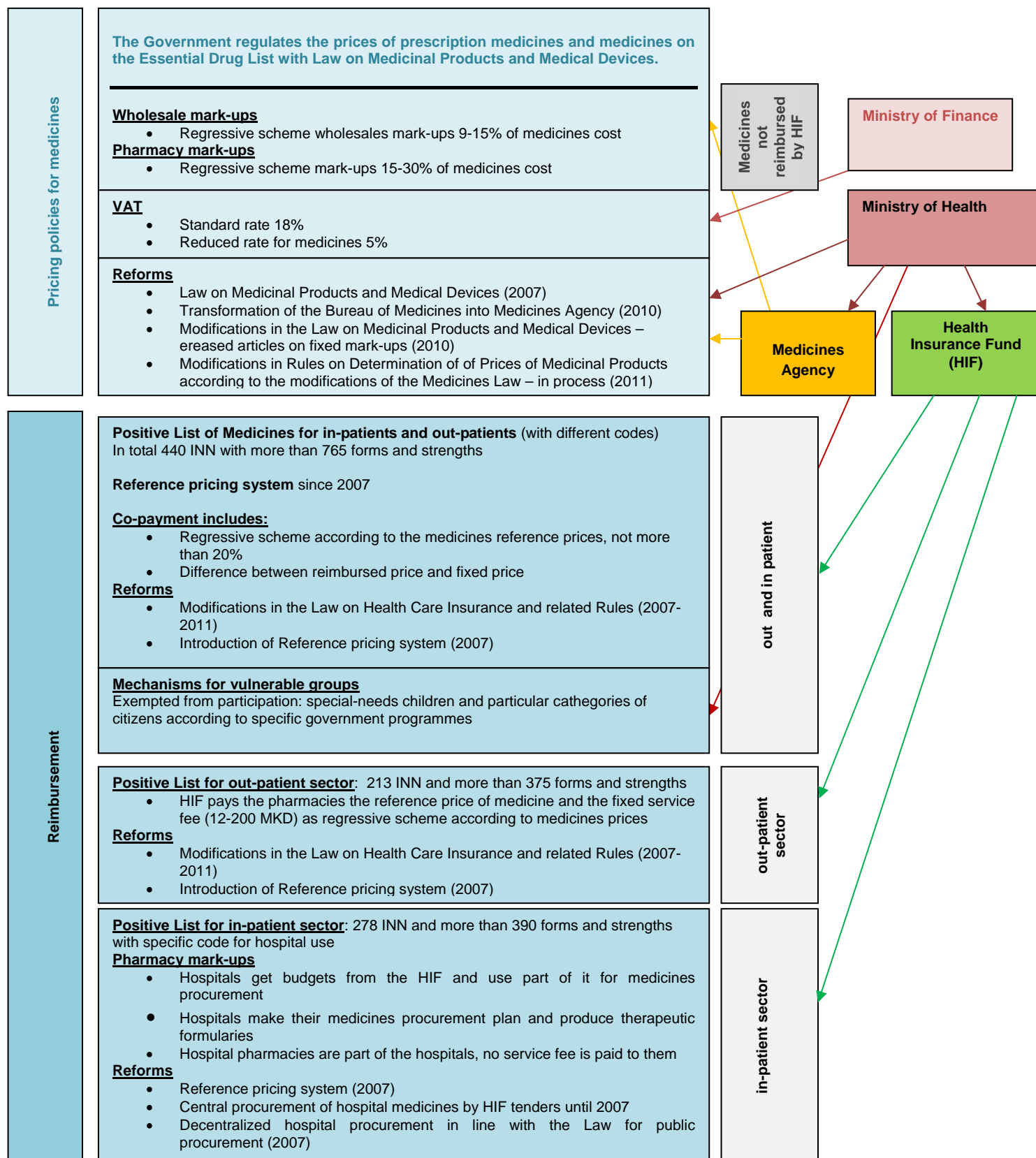


Republic of Macedonia

Faculty of Medical Sciences, University "Goce Delecev" in Stip

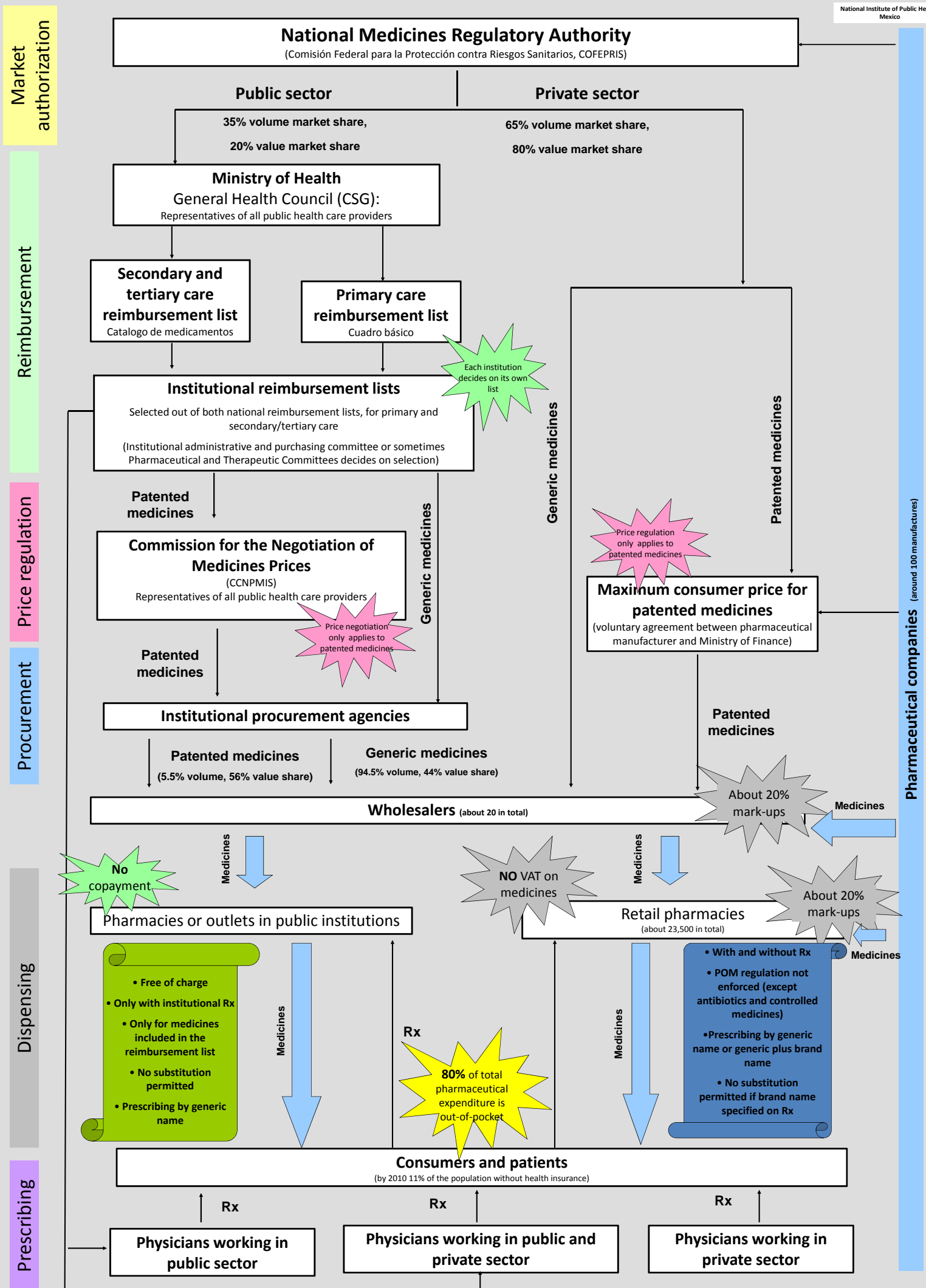
Bistra Angelovska (bistra.angelovska@ugd.edu.mk), Verica Ivanovska (verica.ivanovska@ugd.edu.mk)

The pharmaceutical system in the Republic of Macedonia in the in- and out-patient sector



Pharmaceutical Pricing and Reimbursement in Mexico*

National Institute of Public Health, Mexico



*elaborated by Veronika Wirtz, National Institute of Public Health, Mexico; September 2011

Consulted data source: González Pier E, Barraza Lloréns M. Trabajando por la salud de la población: Propuestas de política para el sector farmacéutico. Versión para el diálogo. Ciudad de México: Funsalud. 2011.

Contact: veronika.wirtz@insp.mx



Ministry of Health, Welfare and Sport

AUTHORIZATION/ CLASSIFICATION

EMA or Medicines Evaluation Board (CBG)

Task: Decision on authorization and registration

Criteria: Quality, safety, efficacy (Directive 2004/27/EG or Medicines Act)

Medicines Evaluation Board (CBG)

Task: Decision on prescription and dispensing requirements

Criteria: Directive 92/26/EEG and Medicines Act

Ministry of Health

Task: Calculation of maximum prices

Criteria: external price referencing; Medicines Pricing Act (WGP)

PRICING

Z-index

publication price list (taxe)

Pharmacies

remunerated according to tax-price
(pharmacy purchase price)

VAT: 6% (all kinds of medication)

Dispensing fee: average €7,90 per
prescription

Pharmaceutical companies

Wholesaler

mark ups not regulated

REIMBURSEMENT

Ministry of Health

Task: Final decision on reimbursement status

Criteria: advice from CVZ

Health Care Insurance Board (CVZ)

Task: advice on reimbursement

Criteria: medical therapeutic, pharmacoeconomic

Dutch Health Care Authority (NZa)

Task: set tariffs for healthcare
providers; maintain list of
high-cost and orphan
medicines for hospitals

Reimbursement System (GVS)

positive list for reimbursed medicines

reimbursement limit

therapeutically
interchangeable medicines

Co-payment when the price
is higher then the
reimbursed limit.

fully reimbursed

unique medicines, proven
clinical benefit and cost-
effectiveness

optional: conditions for reimbursement (only reimbursed
when used for specified indications)

not reimbursed: most OTC's and a small number of POM

Hospital

Task: decision on use of
medicines
Criteria: clinical benefit, user-
friendly, costs

Pharmaceutical formulary per
hospital

- most medicines paid for out of hospital budgets (via DRGs)
- extra financial compensation from health care insurer for medicines on NZa list of high-cost medicines and orphan medicines
- no copayments for patient

Regional purchasing groups

task: purchasing of
medicines
(tendering)

OUT- PATIENT

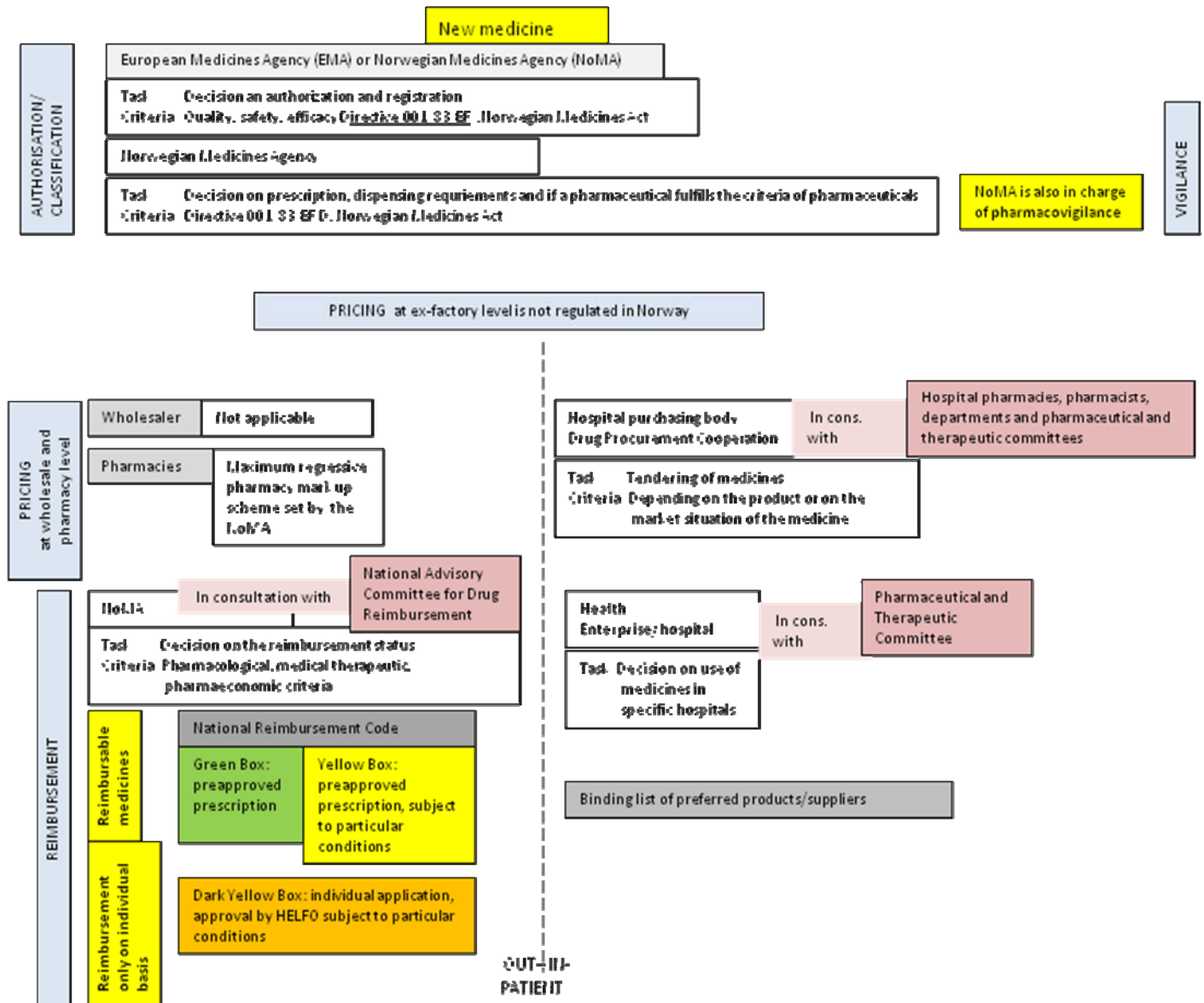
IN- PATIENT



NORWAY

Statens legemiddelverk / Norwegian Medicines Agency

The pharmaceutical system in Norway in the in- and out-patient sector



AUTHORISATION/ CLASSIFICATION

European Medicines Agency (EMA) or National Medicines Agency (INFARMED)

Task: decision on market authorisation

Criteria: Quality, safety, efficacy (Directive 2004/27/EC)

National Medicines Agency (INFARMED)

Task: decision on prescription and dispensing conditions

Criteria - Decree-Law No. 176/2006, 30th August; Directive n.º 2004/27/CE,

INFARMED is also responsible for pharmacovigilance

VIGILANCE

PRICING

POM (except HOM and restrict POM) + OTC reimbursed

Directorate-General of Economic Activities (DGAE)

Task: Retail price of medicines; annual review of prices; exceptional revision of prices and reduction of prices (in exceptional cases)

Criteria: Decree-Law n.º 65/2007, 14th March; External Price Referencing (medium prices SP, FR, IT, GR)

OTC not reimbursed

Pharmaceutical companies

Task: Establish OTC price

Criteria: Decree-Law n.º 134/2005, 16th August

Statutory Pricing

Free Pricing

GENERICS

- Internal Reference Pricing
- $\leq 35\%$ reference medicine price
- If ex-factory price of reference medicine $< 10\text{€}$, the difference applied is 20%

PARALLEL TRADE
 $< 5\%$ PRP of the 'considered medicines' and essential similar medicines

Public Retail Price (PRP) = ex-factory price + Wholesaler margins (8%) + Pharmacy margins (20%) + Special Tax earmarked for INFARMED + VAT (6%)
PRP = EX-FAC. X1,48

Wholesaler and Pharmacy margins are not regulated
VAT (6%)

Ministry of Health

Task: Reimbursement of medicines; Withdrawal; reassessment; exclusion and sunset clause

Criteria: Annex I of Decree-Law n.º 48-A/2010, 13th May

General Scheme
4 levels reimbursement :
A (90%); B (69%); C (37%); D (15%)

Product Specific
Based on therapeutic classification

Specific Scheme

Population Group Specific
extra reimbursement (15%) for pensioners

Disease Specific
Defined pathologies
e.g. HIV, Alzheimer disease

Generics

From the 5th generic reimbursed, price $< 5\%$ of the PRP whose generic application is valid, regardless its decision

Internal Pricing Referencing

Reference price – average of 5 lowest PRP at the market (including non-generics) in each Homogeneous Group (HG);
Reimbursement – $< 5\%$ of the lowest generic price, with at least 5% of market share, in each HG

Compounds Medicines

Annual list, reimbursed at 30% of its price

Applied only to Public hospitals

POM (except restrict) + OTC

Pharmaceutical companies

Task: Establish the price of medicines for use in hospitals
Criteria: No regulatory framework

Free Pricing

HOM and restrict POM

SPMS

Task: Public Procurement
Criteria: European Directives 2004/17/CE and 2004/18/CE
Price is an important decision factor

Tendering

INFARMED

Task: Evaluate the added value of new HOM and restrict POM
Setting a maximum price and an annual budget for NHS Hospitals
Criteria: Decree-Law 195/2006, 3rd October

Statutory Pricing

Hospital purchasing body (individual hospital or group of hospitals)

Task: Price negotiations

Criteria: Price must be lower or equal to the one established by Infarmed or SPMS (public procurement).

Negotiations

No legal framework regarding pricing

In general: Hospital price = ex-factory price + VAT (6%)
(Margins are not relevant, unless products are bought from wholesaler or community pharmacy)

Ministry of Health through ACSS and Regional Health Administrations

Task: Financing hospital level of activity, including use of medicines, through Diagnosis-related Groups (DRG). The financing of medicines does not depend on the inclusion in a national or Hospital Based formulary.

Special financing of medicines to HIV treatment.
Criteria: Medicines and medical procedures to HIV patients are subsidized according to the predicted the number of new HIV patients

Medicines for specific conditions and dispensed in hospitals to out-patient with no co-payment
Criteria: medicines reimbursed at 100% for hospital only dispensing

Chronic Kidney disease (comprehensive price)

Additional financing

REIMBURSEMENT

DISTRIBUTION

Pharmacies Extensions

Community pharmacies

Internet

OTC Dispensaries

OUT-PATIENT IN - PATIENT

USE IN HOSPITALS

National Hospital Formulary

in consultation with

Hospital/ Hospital Pharmacy/ Pharmaceutical and Therapeutic Committee

Task: Decision on use of medicines in the hospital

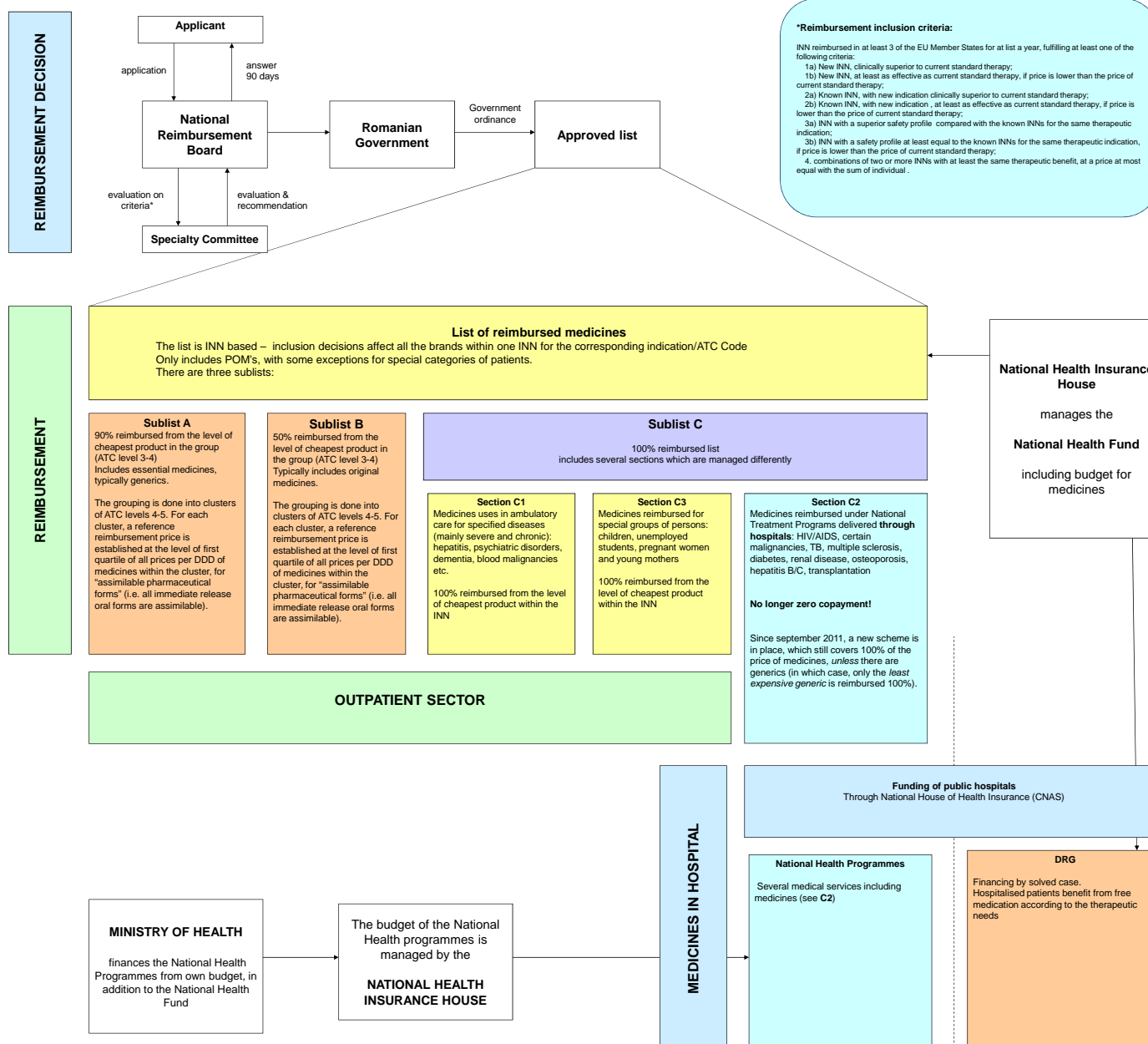
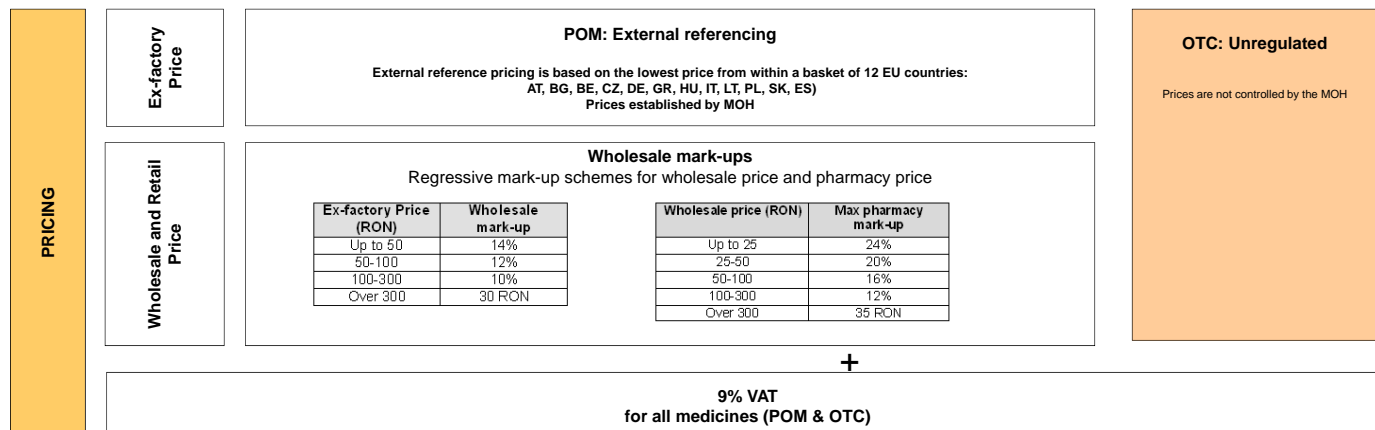
Criteria: Order n.º 1083/2004

Pharmaceutical formulary (Addendum) per hospital

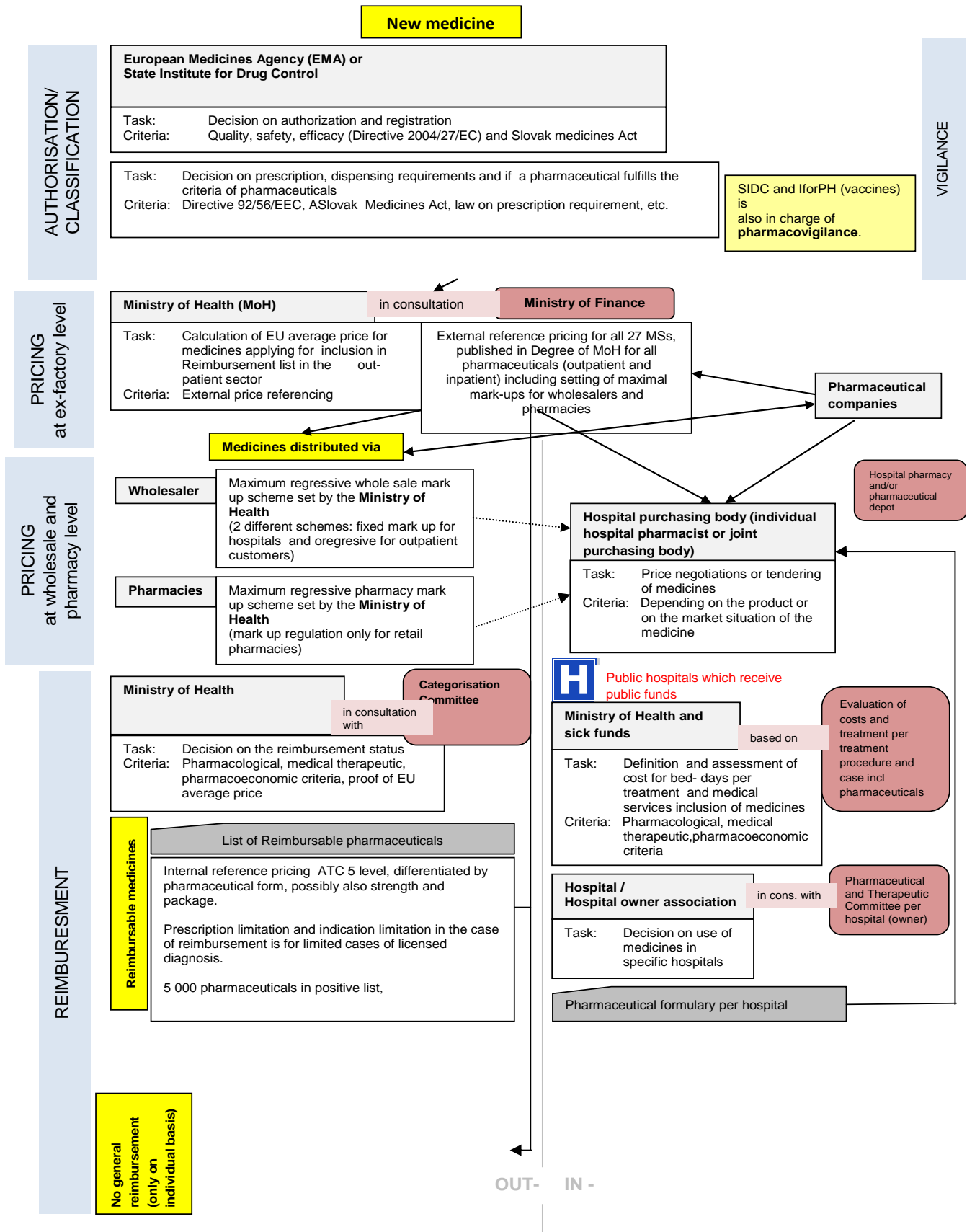


ROMANIA

The Pharmaceutical System in Romania in the In- and Out-patient Sectors



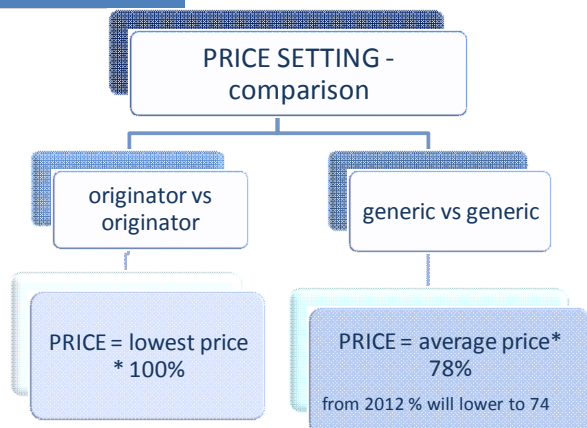
Slovakia – Flowchart of the pharmaceutical system , 2010



PHARMACEUTICAL SYSTEM

PRICING IN THE OUT-PATIENT SECTOR IN SLOVENIA

Legal basis:	<ul style="list-style-type: none"> • Medicinal Products Act • Rules on price setting for medicinal products for human use
Responsible institution:	<ul style="list-style-type: none"> • Agency for Medicinal Products and Medical Devices
Prices are set for:	<ul style="list-style-type: none"> • Prescription medicinal products, financed or intending for financing from public funds • Harmonization of prices twice yearly • Number of prices set for out-patient sector: 2.600 • Total number of prices set: 3.700
International price comparison	<ul style="list-style-type: none"> • Reference countries: Austria, France, Germany • Ex-factory prices are used for calculations



Reforms – planned:

*Lowering of % used for price setting
Change of calculations for off-patent medicines*

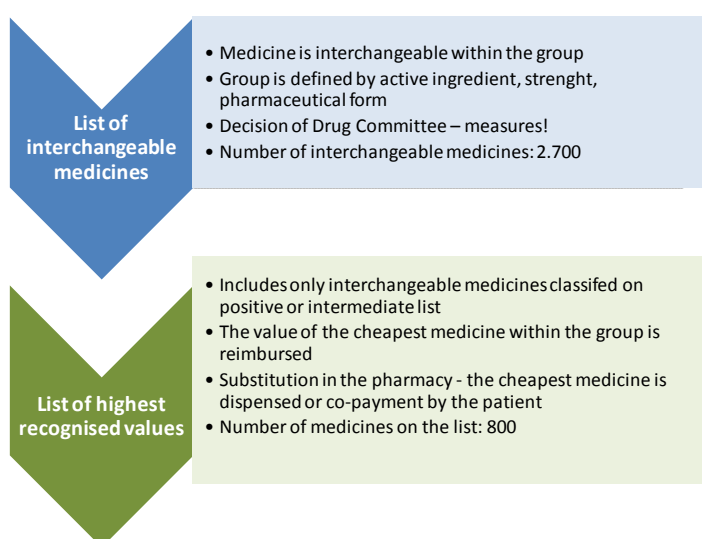
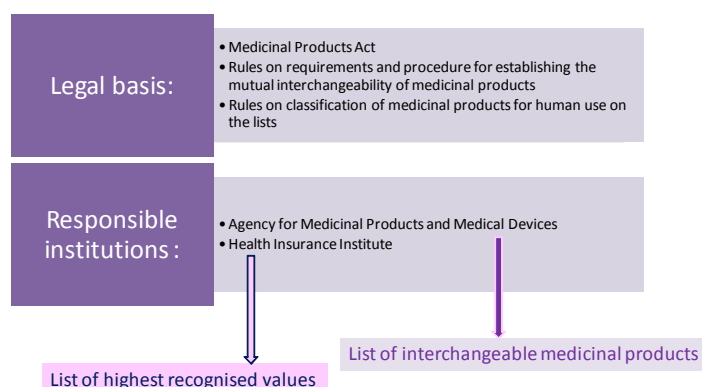
Setting of higher prices	<ul style="list-style-type: none"> • For medicines with high therapeutic value, to prevent withdrawal • Decision of Pricing Committee - measures ! • Number of higher prices set for out-patient sector: 110 • Total number of higher prices set: 135
Price structure:	<ul style="list-style-type: none"> • PRICE= ex-factory + wholesale margin + pharmacy margin + VAT • Wholesale margin: % of ex-factory price, 6 classes 10% - 2%, max = 30 € • Pharmacy margin: fixed amount, negotiated with Health Insurance, min = 1,40 €/prescription • VAT: 8,5%, applies to wholesale price and pharmacy margin
Price negotiations:	<ul style="list-style-type: none"> • Negotiations with Health Insurance Institute • Number of negotiated prices: 1.200

IN OUT-PATIENT SECTOR

REIMBURSEMENT IN THE OUT-PATIENT SECTOR

Legal basis:	<ul style="list-style-type: none"> • Health Care and Health Insurance Act • Rules on classification of medicinal products for human use on the lists
Responsible institution:	<ul style="list-style-type: none"> • Health Insurance Institute
Type of lists: POSITIVE INTERMEDIATE NEGATIVE	<ul style="list-style-type: none"> • Medicines classified on lists: prescription medicinal products, products prepared in pharmacy • Reimbursable lists: positive, intermediate • Decision of the Committee - measures ! • Number of medicines on positive list: 1.550 • Number of medicines on intermediate list: 550
Level of reimbursement:	<ul style="list-style-type: none"> • POSITIVE LIST: 100% or 75% , the rest is paid by voluntary health insurance or by patient • INTERMEDIATE LIST: 10%, the rest is paid by voluntary health insurance or by patient • EXEMPTIONS: vulnerable groups – children, young people in education, patients with certain diseases: 100% reimbursement for positive list

REFERENCE PRICE SYSTEM




PPRI

 Pharmaceutical Pricing and
Reimbursement Information

SOUTH AFRICA

National Department of Health

Civitas Building

Cnr. Struben Street and Andries Street

Pretoria

The pharmaceutical system in South Africa in the in- and out-patient private sector

Pricing policies for medicines

The National Drug Policy, Medicines and Related Substances Act, Pharmacy Act, Health Act, and Pricing Regulations contains regulatory measures which control the sale of medicines in South Africa.

Pharmacists and qualified dispensing practitioners like dispensing doctors can dispense any medicine that is sold in South Africa. Pharmacist's assistants, under the supervision of a pharmacist are allowed to dispense over the counter medicines. Nurses at clinics, usually in rural areas are allowed to dispense up to schedule 4, after getting permission from the South African Pharmacy Council and the Nursing Council.

The Single Exit Price (SEP) is the selling price for every medicine registered for sale in the private sector out patient. The SEP is the price that leaves the **manufacturer** site until it reaches the pharmacy or dispensing doctor facility. The only addition to the SEP is the dispensing fee which is included by the pharmacists or dispensing doctor at retail level at the point of dispensing

Previous SEP Adjustments

2004- 2007 → 5.21%

2008 → 6.5%

2009 → 13.2%

2010 → 7.4%

2011 → 0%

The dispensing fee is a maximum and can be discounted by the dispenser. The Single Exit price (SEP) however is not supposed to change at any stage throughout the supply chain other than where the manufacturer makes an application with the Department of Health to decrease their SEP either permanently or temporarily. The changed SEP should be available at the same price to all wholesalers. No rebates, discounts or incentive schemes are allowed in South Africa. SEP reviews are determined and announced by the Minister of Health annually.

Wholesale mark-ups/Logistics fees

Manufacturers and logistics service providers also referred to as wholesalers and distributors negotiate for the logistics fee. A contract should be in place for such agreements. A manufacturer may use as many logistics service providers as they wish which means different logistics service providers may be paid different fees by the same manufacture depending on the outcome of the negotiation and level of service. The logistics fee is expressed as a percentage of the ex manufacturer price.

Pharmacy mark-ups/Dispensing

The current Dispensing fee is arranged in a 4 tiered structure. The dispensing fee paid by the consumer is dependent on the price of the medicine i.e. the SEP (See table below). The pharmacy mark up or dispensing fee is the only mark up to the price that leaves the manufacturer site, regardless of which wholesaler transported the medicine(s) to the pharmacy or any retailer.

Dispensing fee structure for South Africa: The exchange rate between the SA Rand and the US dollar is approximately 1\$ ~R7.5

The SEP is the price of the medicine i.e. the Single Exit Price: In the SEP there is ex manufacturer price, logistics fee (distribution fee) and Vat.

Dispensing Fee Tiers	SEP Range in rands	Dispensing Fee formula
Tier 1	R 0 - < R75.00	46% of SEP + R6.00
Tier 2	R75.00 - < R200.00	33% of SEP + R15.75
Tier 3	R200.00 - < R700.00	15% of SEP + R51.00
Tier 4	R700.00 - > R700.00	5% of SEP + R121.00

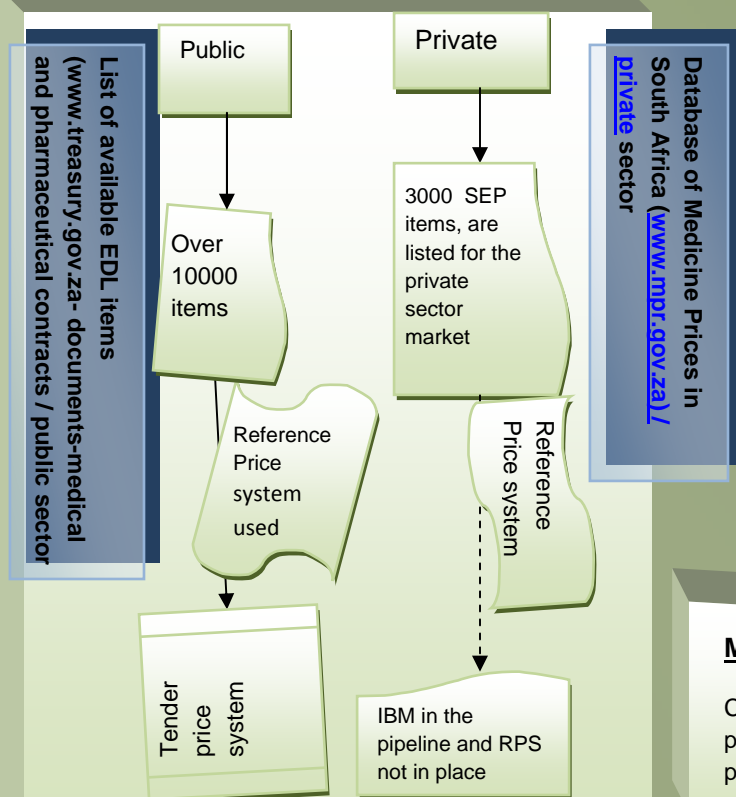
VAT

In South Africa, Vat is 14% for all commodities including medicines. Tax incentives given to the pharmaceutical industry are within the domain of the Department of Trade and Industry. These arrangements are not part of the Department of Health's mandate and therefore not covered in the Department of Health legislation. Department of Health policies are mainly supportive and protective of the consumer.

Reforms

Guidelines on Pharmacoeconomic Assessment of highly priced medicines especially new entities was published for comment in 2011. The Pharmacoeconomic Guidelines are in the final stages of reassessment by the Department of Health, following comments from the pharmaceutical industry. South Africa has chosen Spain, New Zealand, Australia, South Africa and Canada as benchmark countries. Reimbursement in the South Africa private healthcare sector is performed by medical aid schemes in South Africa. Each medical aid scheme implements regarding the reimbursement policies

Reimbursement in the out-patient sector



Co-payment

Copayments are charged to the patient that chooses a medicine that is priced higher than that which is on the PMB list of medicines for the medical scheme. The medical aid option to which the patient belongs also determines the extent of the copayment

Mechanisms for vulnerable groups

Children younger than 5 years, pregnant mothers, psychiatric patients and the elderly receive free care in public sector facilities in South Africa.

Pricing in the in-patient sector

Pricing policies for medicines

Implementation of pricing policies at the in-patient sector is similar to that in the outpatient sector policies as described above, for the private sector. Affordability determines the amount paid by patients in the public sector. Some patient categories do not pay for health services in the public sector e.g. geriatrics, children under 5 and some psychiatric patients.

Wholesale mark-ups

In patient logistics fees or wholesale markups are determined similarly to the outpatient sector as described above.

Pharmacy mark-ups

In the private sector the system is the same for both inpatient and outpatient sectors as described above.

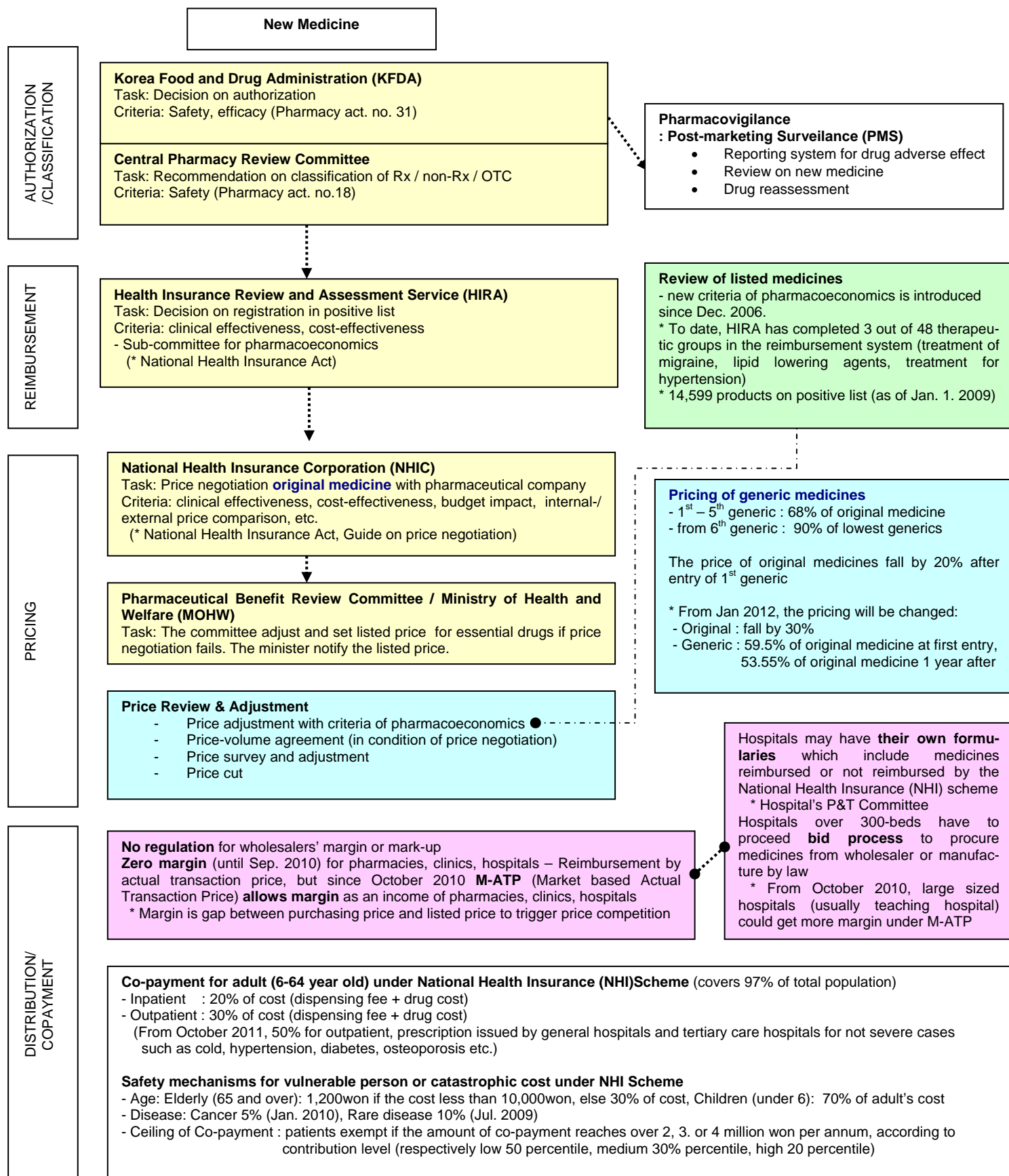
VAT

14% as described above

South Korea

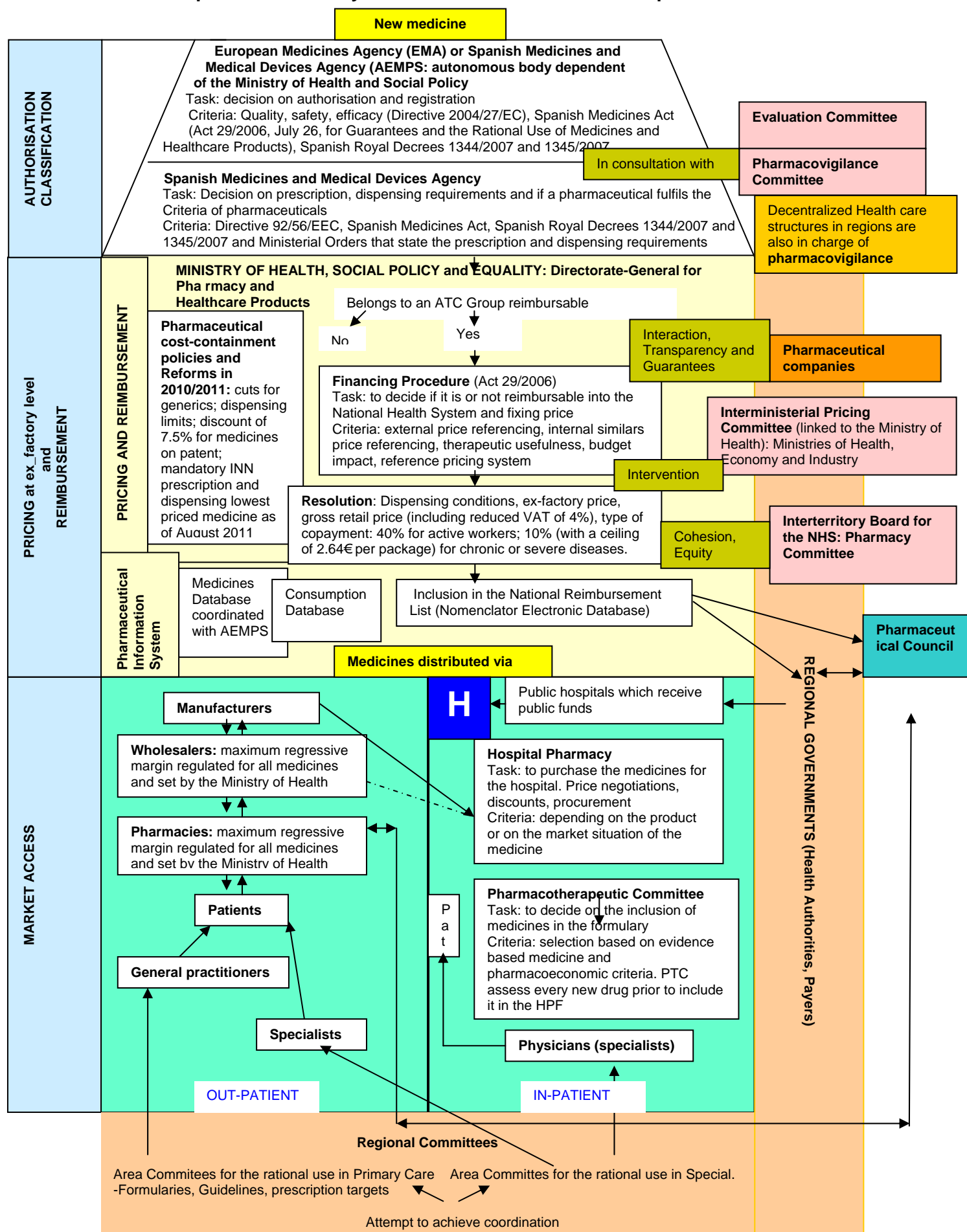
SeongOk Kim (pipikso@yahoo.co.kr)

The pharmaceutical system in South Korea in the in- and out-patient sector



SPAIN-Directorate General for Pharmacy and Healthcare Products

The pharmaceutical system in SPAIN in the in- and out-patient sector





TURKEY

Prof. Dr. Mehtap Tatar

Hacettepe University Faculty of Economics and Administrative Sciences

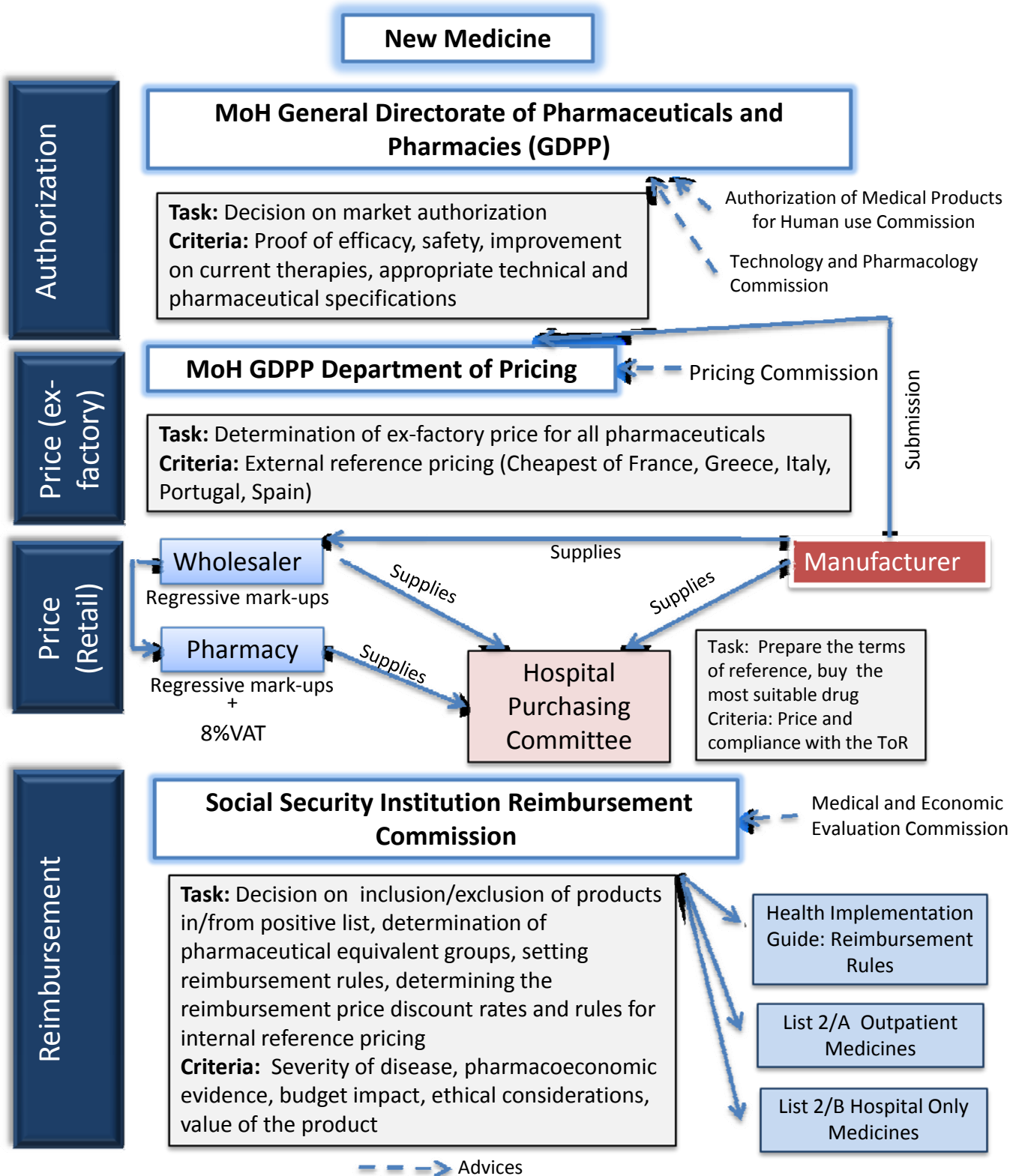
Department of Healthcare Management (mtatar@hacettepe.edu.tr)



PPRI

Pharmaceutical Pricing and Reimbursement Information

The pharmaceutical system in Turkey in the in- and out-patient sector



United Kingdom

The pharmaceutical system in the UK in the in- and out-patient sector

New medicine

MARKETING AUTHORISATION

European Medicines Agency (EMA) or Medicines and Healthcare products Regulatory Agency (MHRA)

Task: Decision on marketing authorisation.

Criteria: Safety, quality and efficacy. (Directive 2001/83/EC (as amended)).

MHRA also responsible for classification of medicines; post-marketing surveillance; ensuring compliance with statutory obligations e.g. advertising and distribution; and pharmacovigilance.

VIGILANCE

PRICING AND REIMBURSEMENT

Department of Health – Medicines Pharmacy and Industry Group

Task: Set National Health Service (NHS) list price/reimbursement price (out-patient and in-patient sectors).

Criteria: The Pharmaceutical Price Regulation Scheme (PPRS) controls the prices of **branded** prescription medicines supplied to the NHS by regulating profits. Hospitals may be able to purchase medicines under contract at a discount to the NHS list price. The NHS list price includes a margin for distribution. The Drug Tariff sets the reimbursement prices for **generic** medicines. No VAT except on OTC medicines.

No separate reimbursement mechanism and most medicines are automatically (100%) reimbursed on the NHS (see below).

Consultation on a new value-based pricing system for branded medicines to be implemented on expiry of PPRS at the end of 2013.

OUT-PATIENT

Department of Health – Medicines Pharmacy and Industry Group

All medicines that can be prescribed on the NHS are fully reimbursed except a small number on a negative list and those on a restricted list that may only be prescribed for certain patients and in certain circumstances.

IN-PATIENT

Hospital Pharmaceutical and Therapeutic Committees

Task: Draw up a formulary of medicines that can be prescribed in the hospital although normally arrangements for exceptions.

Hospital pharmacy purchasing groups and Department of Health Commercial Medicines Unit (CMU)

In England, hospitals purchase most medicines centrally through hospital pharmacy purchasing groups via CMU framework contracts or locally through individual NHS trusts or hospitals.

DISTRIBUTION

Pharmaceutical companies

Task: Supply medicines via wholesalers or direct to pharmacies and hospitals.

OUT-PATIENT

Community pharmacies

Pharmacy mark up not regulated – negotiated with wholesalers.

Patients

In England, fixed co-payment (prescription charge) for each item supplied (£7.40) (also season ticket). But exemptions (90% free).

NHS Prescription Services

Task: Reimburse pharmacies for dispensing NHS prescriptions.

Wholesalers

Wholesale margin not regulated – negotiated with pharmaceutical companies.

IN-PATIENT

NHS Hospitals

Patients

No payment for NHS medicines.

GUIDANCE

National Institute for Health and Clinical Excellence (NICE)

Task: Provides the NHS (in England and Wales) with evidence-based recommendations on the clinical and cost effectiveness of most new drugs through its technology appraisal guidance.

Criteria: Technology appraisal guidance is based on a review of clinical and economic evidence. Clinical evidence measures how well the medicine or treatment works - the health benefits. The economic evidence shows how well the medicine or treatment works in relation to how much it costs the NHS and whether it represents value for money.