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# THE IMPACT OF SMALL AND MEDIUM SIZED ENTERPRISES (SMS) IN THE DEVELOPMENT OF SPORTS TOURISM IN THE MINICIPALITY OF DOJRAN, REPUBLIC OF MACEDONIA

#### **Abstract**

Connection and similarities between tourism and sport are derived from the basic characteristic of the two activities which is "the need". From the perspective of tourism needs, tourism is looking for satisfaction. Tourist need represent a longing to come to the phenomena and relationships that have attractive properties to see and experience, to be used, because for tourists they have a certain value.

Within the theoretical approach to the study of alternative forms of tourism, in this paper the object of study is the sports tourism as a form of alternative tourism and satisfying the tourist needs in Dojran. Separately, it is examining the connection between sport and tourism, two highly related socio – economic phenomena of modern society on the one hand and the impact on small and medium sized enterprises (SMS) in the satisfying the travel needs of the other hand.

Today with tourism are connected all the small sized enterprises, sports and health and many other alternative forms, especially active vacations with content recreational sports, entertainment, psychotherapeutic and etc. upon the basics of which the topic is detailed and fully processed,

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at the shore are estimated and locations of facilities which will significantly contribute to local economic development and improve the quality of life in the municipality.

#### Conclusion

Small and medium sized enterprises (SMS) are becoming a key factor in terms of creating greater opportunities for development of sports tourism and improvement of the situation at local, regional and national level. Small and medium sized enterprises (SMS) are important segment in overall economic activity in Dojran. This is the segment that constantly changes things, moves and develops. They are the carriers of economic development and are associated with entrepreneurship and entrepreneurial initiative. In sports, small and medium sized enterprises (SMS) are a key factor for the growth of the tourism sector in Dojran. The modern concept of operation requires enterprises to be efficient and create optimal tourist offer by encouraging the development of sports tourism. Development of alternative forms of tourism is resulting from modern tendencies in the world, hence the development of sports tourism.

Sports and recreational travel needs are striving to establish the psychophysical balance in any environment outside of the residence. This means that the specificity of the tourist recreation it consists in a feeling of lack of certain psychosocial content that tends to go into areas outside their place of residence or in environments where there is such content. Because of that sport and tourism have an important link between itself and as such represent a separate area. How quickly is implemented the idea of developing the sports tourism that much greater will be the contribution to the development of tourism in the municipality of Dojran.

Sports tourism in Dojran is still booming in the implementation. The rapid process of its development can bring about enormous positive impacts on tourism. Benefits from the presence of sports tourism as a form of alternative tourism are reflected in the massive attendance, the financial benefits of the use and satisfaction of visitors using a synergistic approach in guiding the activities of small and medium sized enterprises (SMS) in the creation of the tourist offer.

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