University "St. Kliment Ohridski" Bitola Faculty of tourism and hospitality Ohrid



XI INTERNATIONAL CONFERENCE

"SERVICE SECTOR IN TERMS OF CHANGING ENVIRONMENT"

27-29.10.2011, Hotel Metropol, Ohrid.



tel.+389 46 262 147 e-mail:ftu@uklo.edu.mk www.ftu.uklo.edu.mk



University "St. Kliment Ohridski" Bitola

Faculty of tourism and hospitality Ohrid

XI INTERNATIONAL CONFERENCE

SERVICE SECTOR IN TERMS OF CHANGING ENVIRONMENT

CONFERENCE PROCEEDINGS

27-29 October 2011, Hotel Metropol, Ohrid.



SERVICE SECTOR IN TERMS OF CHANGING ENVIRONMENT

Conference topics:

Competition in tourism in terms of changing environment Development of insurance in terms of changing environment Current trends in customs and freight forwarding Current tendencies in gastronomy and nutrition Financial services in terms of changing environment

Round table:

• Scientific research experiences and possibilities for cooperation

Organizing Committee

- Dr. Saso Korunovski
- Dr. Lidija Simonceska
- Dr. Cvetko Andreeski
- Dr. Gordana Reckoska
- Dr. Naume Marinoski
- Dr. Liljana Batkoska
- Dr. Jagotka Strezovska
- Dr. Ivanka Nestoroska
- Dr. Angela Vasilevska
- Dr. Ivica Smilkovski

Conference dates:

October 27-29, 2011 Ohrid

Conference information:

www.ftu.uklo.edu.mk

Scientific Committee:

- Dr. Marijana Curak Croatia
- Dr. Vladimir Njegomir Serbia
- Dr. Borisav Marovic Serbia
- Dr. Thomas Aiuppa USA
- Dr. Helmut Gründl Germany
- Dr. Klime Poposki Macedonia
- Dr. Djurdjica Stojanovic Serbia
- Dr. Hans Michael Wolfgang Germany Dr. Wieslaw "Wes" Czyzowicz - Poland
- Dr. Irena Kikerkova Macedonia
- Dr. Bernd Eisenstein Germany
- Dr. Zdenko Cerovic Croatia
- Dr. Sandra Jankovic Croatia
- Dr. Kilipiris Fotis Greece
- Dr. Lazar Lazic Serbia
- Dr. Theuma Nadia Malta
- Dr. Vodeb Ksenija Slovenia
- Dr. Hartmut Rein Germany
- Dr. Tome Nenoski Macedonia
- Dr. Zorka Grandov Bosnia and Hercegovina
- Dr. Ilija Iliev Bulgaria
- Dr. Marija Petrovic Serbia



Conference Program

Plenary session

| Hall: | Time: 27.10.2011, 10.30-12.00h Hall: Biljana | | |
|-------|---|---|--|
| Chair | Chair: Irina Petrovska, PhD | | |
| No | Speaker | Title | |
| 1. | KsenijaVodeb, PhD | Competition in tourism in terms of changing environment | |
| 2. | Thomas Aiuppa, PhD | Enterprise Risk Management: Opportunities for Providers of Financial Services | |
| 3. | Wieslaw "Wes" Czyzowicz, PhD | Current trends in customs policy - challenges and future | |
| 4. | Vladimir Njegomir, PhD | Contemporary trends in the insurance industry | |

Session 1A

| Time | Time: 27.10.2011, 12.30-14.30h | | |
|--|--|--|--|
| Session title: Competitiveness in tourism in terms of changing environment | | | |
| Hall: Ohrid | | | |
| | Chair:Zdenko Cerović, PhD; Lidija Simonceska, PhD; Liljana Batkoska, PhD | | |
| No | Speaker | Title | |
| 1. | Naume Marinoski, PhD Faculty of Tourism and Hospitality - Ohrid Saso Korunovski, PhD Faculty of Tourism and Hospitality – Ohrid Sofronija Miladinoski, PhD | Tourism in Macedonia in changing environment | |
| 2. | Faculty of Tourism and Hospitality – Ohrid Lidija Simonceska, PhD | The changes and the innovation as a | |
| | Faculty of Tourism and Hospitality - Ohrid | factor of competitiveness of the tourist offer (the case of Ohrid) | |
| 3. | Mirjana Knežević, PhD Faculty of Economics, University of Kragujevac, Serbia | The contract on time-share in a new business environment | |
| 4. | Fotis Kilipiris, PhD Alexander TEI of Thessaloniki, Dept. of Tourism Management, Thessaloniki, Greece Stella Zardava University of Macedonia, Dept. of Economics, Thessaloniki, Greece | Developing sustainable tourism in a changing environment: issues for the tourism enterprises (travel agencies and hospitality enterprises) | |
| 5. | Tea Baldigara, PhD Faculty of Tourism and Hospitality Management - Opatija Maja Mamula, MSc | Tourism statistics in Croatia: present status and future challenges | |



| Faculty of Tourism and Hospitality Management - Opatija 6. Mitre Avramoski, PhD Faculty of Tourism and Hospitality - Ohrid Raman Ismaili, PhD 7. Zdenko Cerović, PhD Faculty of Tourism and Hospitality Management - Opatija Sanda Grudić - Kvasić Faculty of Tourism and Hospitality Management - Opatija Ivana Ivančić Faculty of Tourism and Hospitality Management - Opatija Ivana Ivančić Faculty of Tourism and Hospitality Management - Opatija 8. Liljana Batkoska, PhD Faculty of Tourism and Hospitality - Ohrid 9. Marija Petrović - Ranđelović, PhD | ituation e of Ohrid goods in |
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| 6. Mitre Avramoski, PhD Faculty of Tourism and Hospitality - Ohrid Raman Ismaili, PhD 7. Zdenko Cerović, PhD Faculty of Tourism and Hospitality Management - Opatija Sanda Grudić - Kvasić Faculty of Tourism and Hospitality Management - Opatija Ivana Ivančić Faculty of Tourism and Hospitality Management - Opatija Ivana Ivančić Faculty of Tourism and Hospitality Management - Opatija 8. Liljana Batkoska, PhD Faculty of Tourism and Hospitality - Ohrid 9. Marija Petrović - Ranđelović, | ituation e of Ohrid goods in |
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| Hospitality - Ohrid Raman Ismaili, PhD 7. Zdenko Cerović, PhD Faculty of Tourism and Hospitality Management - Opatija Sanda Grudić - Kvasić Faculty of Tourism and Hospitality Management - Opatija Ivana Ivančić Faculty of Tourism and Hospitality Management - Opatija Ivana Ivančić Faculty of Tourism and Hospitality Management - Opatija 8. Liljana Batkoska, PhD Faculty of Tourism and Hospitality - Ohrid 9. Marija Petrović - Ranđelović, | e of Ohrid |
| Raman Ismaili, PhD 7. Zdenko Cerović, PhD Faculty of Tourism and Hospitality Management - Opatija Sanda Grudić - Kvasić Faculty of Tourism and Hospitality Management - Opatija Ivana Ivančić Faculty of Tourism and Hospitality Management - Opatija 8. Liljana Batkoska, PhD Faculty of Tourism and Hospitality - Ohrid 9. Marija Petrović - Ranđelović, | goods in |
| 7. Zdenko Cerović, PhD Faculty of Tourism and Hospitality Management - Opatija Sanda Grudić - Kvasić Faculty of Tourism and Hospitality Management - Opatija Ivana Ivančić Faculty of Tourism and Hospitality Management - Opatija 8. Liljana Batkoska, PhD Faculty of Tourism and Hospitality - Ohrid 9. Marija Petrović - Ranđelović, | |
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| Hospitality Management - Opatija Sanda Grudić - Kvasić Faculty of Tourism and Hospitality Management - Opatija Ivana Ivančić Faculty of Tourism and Hospitality Management - Opatija 8. Liljana Batkoska, PhD Faculty of Tourism and Hospitality - Ohrid 9. Marija Petrović - Ranđelović, | |
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| Sanda Grudić - Kvasić Faculty of Tourism and Hospitality Management - Opatija Ivana Ivančić Faculty of Tourism and Hospitality Management - Opatija 8. Liljana Batkoska, PhD Faculty of Tourism and Hospitality - Ohrid 9. Marija Petrović - Ranđelović, | |
| Faculty of Tourism and Hospitality Management - Opatija Ivana Ivančić Faculty of Tourism and Hospitality Management - Opatija 8. Liljana Batkoska, PhD Faculty of Tourism and Hospitality - Ohrid 9. Marija Petrović - Ranđelović, | |
| Hospitality Management - Opatija Ivana Ivančić Faculty of Tourism and Hospitality Management - Opatija 8. Liljana Batkoska, PhD Faculty of Tourism and Hospitality - Ohrid 9. Marija Petrović - Ranđelović, | |
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| Opatija 8. Liljana Batkoska, PhD Faculty of Tourism and Hospitality - Ohrid 9. Marija Petrović - Ranđelović, | g on |
| Liljana Batkoska, PhD Faculty of Tourism and Hospitality - Ohrid Marija Petrović - Ranđelović, The impact of cognitive learnin consumer behaviour | g on |
| Faculty of Tourism and Hospitality - Ohrid Marija Petrović - Ranđelović, | g on |
| Hospitality - Ohrid 9. Marija Petrović - Ranđelović, | J |
| 9. Marija Petrović - Ranđelović, | |
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| PhD | |
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| University of Nis, Faculty of | |
| Economics, Serbia (No) Competitiveness and sust | ainahle |
| Dalibor Miletić, MSc development of serbian tourisi | |
| MEGATREND University | 11 |
| Belgrade, High School for | |
| Management and Business, | |
| Zaječar, Serbia | |
| 10. Biliana Petrevska, PhD | |
| Faculty of Tourism and Projecting accommodation cap | acities in |
| Business Logistics - Gevgelija Macedonia | |
| 11. Ivanka Nestoroska, PhD | |
| Faculty of Tourism and | of |
| Hospitality - Ohrid Macedonia through regional ap | oproach |
| | |
| 12. Saso Korunovski, PhD | |
| Faculty of Tourism and | |
| Hospitality - Ohrid Cultural tourism in Ohrid as a s | |
| Naume Marinoski, PhD form of the tourism developme | ent |
| Faculty of Tourism and | |
| Hospitality - Ohrid | |
| 13. Desa Kosarkoska, PhD | |
| Faculty of Tourism and Uniform System of Accounts in | |
| Hospitality - Ohrid Lodging Industry (USALI) in cre | ating a |
| Irina Mircheska, MSc Responsibility Accounting in th | e hotel |
| Faculty of Tourism and enterprises in Republic of Maco | |
| Hospitality - Ohrid | |
| 14. Nako Taskov, PhD | |
| Faculty of Tourism and | |
| Business Logistics - Gevgelija | |
| Tatjana Dzaleva, MA | |
| Faculty of Tourism and | |
| Business Logistics - Gevgelija Innovation at tourism business | : |
| I challenges and creativity for | |
| Dejan Metodijeski, MA | |
| Faculty of Tourism and | |
| Business Logistics - Gevgelija | |
| Oliver Filiposki, MA | |
| Faculty of Tourism and | |
| Business Logistics - Gevgelija | |



| 15. | Kresimir Znidar, BSc | |
|-----|----------------------------------|--|
| | Prizma istrazivanja plc, Zagreb, | |
| | Croatia | |
| | Niksa Alfirević, PhD | Service management and marketing in |
| | University of Split, Faculty of | nautical tourism: a source of |
| | Economics, Croatia | competitive advantage for the changing |
| | Jurica Pavićić, PhD | environment? |
| | University of Zagreb, Faculty of | |
| | Economics and Business, | |
| | Croatia | |

Session 1B

| Time | Time: 27.10.2011, 12.30-14.30h | | |
|-------|--|---|--|
| | Session title: - Development of insurance in terms of changing environment | | |
| 00001 | - Financial services in terms of changing environment | | |
| Hall: | Hall: Kaneo | | |
| | Chair: Vladimir Njegomir, PhD; Cvetko Andreeski, PhD; EvelinaBazini, PhD | | |
| No | Speaker | Title | |
| 1. | Goran Petrevski, PhD | | |
| | Faculty of Ecomomics - | | |
| | Skopje | Interest rate pass-through in a small open | |
| | Jane Bogoev | economy with fixed exchange rate - the | |
| | National Bank of the Republic | case of Macedonia | |
| | of Macedonia, Skopje, | | |
| | Macedonia | | |
| 2. | Vladimir Njegomir, PhD | | |
| | Faculty for Legal and Business | | |
| | Studies, Novi Sad | Contemporary trends in the global | |
| | Boris Marović, PhD | insurance industry | |
| | Faculty of Technical Sciences, | | |
| | Novi Sad | Clabal financial exists 1 1 1 1 1 1 | |
| 3. | Bratislav Milosević, PhD | Global financial crisis - determination for | |
| | Faculty of Tourism and | development of life insurance in the | |
| | Hospitality - Ohrid | Republic of Macedonia | |
| 4. | Evelina Bazini University of Vlora "Ismail | | |
| | Qemali", Faculty of Economy, | | |
| | Albania | | |
| | Liljana Elmazi | | |
| | University of Tirana, Faculty | Importance of relationship management | |
| | of Economy, Albania | in the insurance business in Albania | |
| | Shkelqim Sinanaj | | |
| | University of Vlora "Ismail | | |
| | Qemali", Faculty of Economy, | | |
| | Albania | | |
| 5. | MirjanaSekulovska, PhD | Internet business models for e-insurance | |
| | University "St. | and conditions in Republic of Macedonia | |
| | KlimentOhridski" - Bitola | and conditions in Republic of Macedonia | |
| 6. | Cvetko Andreeski, PhD | Analysis of mortality tables in R. | |
| | Faculty of tourism and | Macedonia | |
| | hospitality - Ohrid | Maccaoma | |
| 7. | Petar Taleski | | |
| | Marketing and Sales | | |
| | Department, NLB Nov Penziski | | |
| | Fond AD, Skopje | Insurance in tourism industry | |
| | Nako Tashkov, PhD | | |
| | Faculty of Tourism and | | |
| | Business Logistic - Gevgelija | | |



| 8. | Risto Rechkoski, PhD Faculty of Tourism and Hospitality - Ohrid Maja Georgioska, MSc candidate Faculty of Tourism and Hospitality - Ohrid | Risk management during work interruptions |
|-----|--|--|
| 9. | Jordan Kjosevski, PhD Stopanska Banka AD - Skopje | Challenges for insurance industry in the 21st century |
| 10. | Bratislav Milosević,PhD Faculty of Tourism and Hospitality - Ohrid Stevco Meceski, MSc Faculty of Tourism and Hospitality - Ohrid Bojan Srbinoski Faculty of Tourism and Hospitality - Ohrid | Municipal bonds as an investment opportunity for life insurance companies on capital market in Macedonia |
| 11. | Elena Koseska, BA in Insurance Faculty of Tourism and Hospitality- Ohrid Kliment Arnaudov, BA in Tourism Faculty of Tourism and Hospitality- Ohrid | Negotiation skills a guideline for insurance development in conditions of a changeablesurrounding |
| 12. | Boban Tomeski | Development of motor third party liability insurance market in terms of variable regulation |

Session 2A

| Time | Time: 27.10.2011, 16.00-19.00h | | |
|--|---|--|--|
| | Session title: Competitiveness in tourism in terms of changing environment | | |
| Hall: | Hall: Ohrid | | |
| Chair: Ksenija Vodeb, PhD; Elena Cickovska, MSc; IvankaNestoroska, PhD | | | |
| No | Speaker | Title | |
| 1. | Katerina Angelevska - Najdeska, PhD Faculty of Tourism and Hospitality - Ohrid Gabriela Rakicevik, PhD Faculty of Tourism and Hospitality - Ohrid | Planning of sustainable tourism development | |
| 2. | Branislva Ilic, MSc University of Nis, Dept. of Geography, Faculty of Science and mathematics, Serbia Aleksandar Radivojevic, PhD University of Nis, Dept. of Geography, Faculty of Science and mathematics, Serbia | Regional and international cooperationas a factorincreasing influx oftourists in Pirot | |
| 3. | Tanja Angelkova, MSc Faculty of Tourism and Business Logistic - Gevgelija Cane Koteski, PhD Faculty of Tourism and Business Logistic - Gevgelija | Sustainability and competitiveness of tourism | |



| | Zlatko Jakovlev, PhD | |
|-----|--|---|
| | Faculty of Tourism and | |
| | Business Logistic - Gevgelija | |
| | Elizabeta Mitrevska, PhD | |
| | Faculty of Tourism and | |
| | Business Logistic - Gevgelija | |
| 4. | Marko Šostar | |
| 4. | Regional Development | |
| | | |
| | Agency of Pozega-Slavonia | |
| | County | |
| | Berislav Andrlić | Impact of funds on the rural tourism |
| | Regional Development | development in Croatia |
| | Agency of Pozega-Slavonia | |
| | County | |
| | Mario Hak | |
| | Ministry of Finance, Tax | |
| | Administration | |
| 5. | Arben Oda, PhD | Strategic management and strategic |
| | Mitre Avramoski, PhD | positioning in the situation of changing |
| | Faculty of Tourism and | environment - research on Struga tourist |
| | Hospitality - Ohrid | region |
| 6. | Suzana Marković, PhD | region |
| 0. | Faculty of Tourism and | |
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| | Hospitality Management - | |
| | Opatija | Guests expectations in croatian hotel |
| | Sanja Raspor, MSc, PhD | industry: factor and reliability analyses |
| | Student | , , , |
| | Faculty of Tourism and | |
| | Hospitality Management - | |
| | Opatija | |
| 7. | Irina Petrovska, PhD | Teaching lexical patterns in english and |
| | Faculty of Tourism and | macedonian tourism discourse |
| | Hospitality - Ohrid | inacedonian tourism discourse |
| 8. | Marija Milenkovic, MSc | Facusaianaliana factor areas handar |
| | University of Nis, Republic of | Ecoregionalism - factor cross-border |
| | Serbia | cooperation and tourism development |
| 9. | Tatjana Petkovska – | |
| | Mirchevska, PhD | |
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| | · · | Importance of cornorate and marketing |
| | Institute of Economics, | Importance of corporate and marketing |
| | Institute of Economics, Skopje | communications for improving tourist |
| | Institute of Economics, Skopje Diana Boshkovska, PhD | |
| | Institute of Economics, Skopje Diana Boshkovska, PhD Institute of Economics, | communications for improving tourist |
| 10 | Institute of Economics, Skopje Diana Boshkovska, PhD Institute of Economics, Skopje | communications for improving tourist |
| 10. | Institute of Economics, Skopje Diana Boshkovska, PhD Institute of Economics, Skopje Desa Kosarkoska, PhD | communications for improving tourist |
| 10. | Institute of Economics, Skopje Diana Boshkovska, PhD Institute of Economics, Skopje Desa Kosarkoska, PhD Faculty of Tourism and | communications for improving tourist |
| 10. | Institute of Economics, Skopje Diana Boshkovska, PhD Institute of Economics, Skopje Desa Kosarkoska, PhD Faculty of Tourism and Hospitality - Ohrid | communications for improving tourist offer The main processes in the international |
| 10. | Institute of Economics, Skopje Diana Boshkovska, PhD Institute of Economics, Skopje Desa Kosarkoska, PhD Faculty of Tourism and Hospitality - Ohrid Irina Mircheska, MSc | communications for improving tourist offer The main processes in the international financial reporting at the begining of 21st |
| 10. | Institute of Economics, Skopje Diana Boshkovska, PhD Institute of Economics, Skopje Desa Kosarkoska, PhD Faculty of Tourism and Hospitality - Ohrid Irina Mircheska, MSc Faculty of Tourism and | communications for improving tourist offer The main processes in the international |
| 10. | Institute of Economics, Skopje Diana Boshkovska, PhD Institute of Economics, Skopje Desa Kosarkoska, PhD Faculty of Tourism and Hospitality - Ohrid Irina Mircheska, MSc Faculty of Tourism and Hospitality - Ohrid | communications for improving tourist offer The main processes in the international financial reporting at the begining of 21st |
| 10. | Institute of Economics, Skopje Diana Boshkovska, PhD Institute of Economics, Skopje Desa Kosarkoska, PhD Faculty of Tourism and Hospitality - Ohrid Irina Mircheska, MSc Faculty of Tourism and | communications for improving tourist offer The main processes in the international financial reporting at the begining of 21st |
| | Institute of Economics, Skopje Diana Boshkovska, PhD Institute of Economics, Skopje Desa Kosarkoska, PhD Faculty of Tourism and Hospitality - Ohrid Irina Mircheska, MSc Faculty of Tourism and Hospitality - Ohrid Vjekoslav Bratić Institute of Public Finance, | communications for improving tourist offer The main processes in the international financial reporting at the begining of 21st |
| | Institute of Economics, Skopje Diana Boshkovska, PhD Institute of Economics, Skopje Desa Kosarkoska, PhD Faculty of Tourism and Hospitality - Ohrid Irina Mircheska, MSc Faculty of Tourism and Hospitality - Ohrid Vjekoslav Bratić | communications for improving tourist offer The main processes in the international financial reporting at the begining of 21st |
| | Institute of Economics, Skopje Diana Boshkovska, PhD Institute of Economics, Skopje Desa Kosarkoska, PhD Faculty of Tourism and Hospitality - Ohrid Irina Mircheska, MSc Faculty of Tourism and Hospitality - Ohrid Vjekoslav Bratić Institute of Public Finance, | communications for improving tourist offer The main processes in the international financial reporting at the begining of 21st |
| | Institute of Economics, Skopje Diana Boshkovska, PhD Institute of Economics, Skopje Desa Kosarkoska, PhD Faculty of Tourism and Hospitality - Ohrid Irina Mircheska, MSc Faculty of Tourism and Hospitality - Ohrid Vjekoslav Bratić Institute of Public Finance, Zagreb, Croatia | communications for improving tourist offer The main processes in the international financial reporting at the begining of 21st century |
| | Institute of Economics, Skopje Diana Boshkovska, PhD Institute of Economics, Skopje Desa Kosarkoska, PhD Faculty of Tourism and Hospitality - Ohrid Irina Mircheska, MSc Faculty of Tourism and Hospitality - Ohrid Vjekoslav Bratić Institute of Public Finance, Zagreb, Croatia Predrag Bejaković Institute of Public Finance, | communications for improving tourist offer The main processes in the international financial reporting at the begining of 21st century Tax system as a factor of tourism |
| | Institute of Economics, Skopje Diana Boshkovska, PhD Institute of Economics, Skopje Desa Kosarkoska, PhD Faculty of Tourism and Hospitality - Ohrid Irina Mircheska, MSc Faculty of Tourism and Hospitality - Ohrid Vjekoslav Bratić Institute of Public Finance, Zagreb, Croatia Predrag Bejaković Institute of Public Finance, Zagreb, Croatia | communications for improving tourist offer The main processes in the international financial reporting at the begining of 21st century |
| | Institute of Economics, Skopje Diana Boshkovska, PhD Institute of Economics, Skopje Desa Kosarkoska, PhD Faculty of Tourism and Hospitality - Ohrid Irina Mircheska, MSc Faculty of Tourism and Hospitality - Ohrid Vjekoslav Bratić Institute of Public Finance, Zagreb, Croatia Predrag Bejaković Institute of Public Finance, Zagreb, Croatia Anton Devčić | communications for improving tourist offer The main processes in the international financial reporting at the begining of 21st century Tax system as a factor of tourism |
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| | Institute of Economics, Skopje Diana Boshkovska, PhD Institute of Economics, Skopje Desa Kosarkoska, PhD Faculty of Tourism and Hospitality - Ohrid Irina Mircheska, MSc Faculty of Tourism and Hospitality - Ohrid Vjekoslav Bratić Institute of Public Finance, Zagreb, Croatia Predrag Bejaković Institute of Public Finance, Zagreb, Croatia Anton Devčić Regional Development agency of Pozega-Slavonia | communications for improving tourist offer The main processes in the international financial reporting at the begining of 21st century Tax system as a factor of tourism |
| 11. | Institute of Economics, Skopje Diana Boshkovska, PhD Institute of Economics, Skopje Desa Kosarkoska, PhD Faculty of Tourism and Hospitality - Ohrid Irina Mircheska, MSc Faculty of Tourism and Hospitality - Ohrid Vjekoslav Bratić Institute of Public Finance, Zagreb, Croatia Predrag Bejaković Institute of Public Finance, Zagreb, Croatia Anton Devčić Regional Development agency of Pozega-Slavonia County, Croatia | communications for improving tourist offer The main processes in the international financial reporting at the begining of 21st century Tax system as a factor of tourism competitiveness: the case of Croatia |
| | Institute of Economics, Skopje Diana Boshkovska, PhD Institute of Economics, Skopje Desa Kosarkoska, PhD Faculty of Tourism and Hospitality - Ohrid Irina Mircheska, MSc Faculty of Tourism and Hospitality - Ohrid Vjekoslav Bratić Institute of Public Finance, Zagreb, Croatia Predrag Bejaković Institute of Public Finance, Zagreb, Croatia Anton Devčić Regional Development agency of Pozega-Slavonia | communications for improving tourist offer The main processes in the international financial reporting at the begining of 21st century Tax system as a factor of tourism |



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| | Hospitality - Ohrid | |
| 13. | Ana Vizjak, PhD | |
| | Faculty of Tourism and | |
| | Hospitality Management - | |
| | Opatija | |
| | Daniela Gračan, PhD | |
| | Faculty of Tourism and | Economic development of the Republic of |
| | Hospitality Management - | Croatia encouraged by implementation of |
| | | marketing system |
| | Opatija | |
| | Andreja Rudančić - Lugarić | |
| | Faculty of Tourism and | |
| | Hospitality Management - | |
| | Opatija | |
| 14. | Elizabeta Mitreva, PhD | |
| | Faculty of Technology - | Evaluation the customers/consumer's |
| | Probishitp | contentment - the competitive advantage |
| | Vesna Prodanovska, MA | of macedonian travel companies |
| | Faculty of Philology - Stip | · · |
| 15. | Iris Kazazi, PhD student | |
| 13. | Faculty of Economics, | The role of human values of consumer' |
| | University of Tirana, Albania | preferences for travel destinations and |
| | Bledi Hoxha, PhD student | positioning of rural tourism offer of |
| | Faculty of Economics, | Albania |
| | University of Tirana, Albania | Albania |
| 1.0 | • | |
| 16. | Jagotka Strezovska, PhD Faculty of Tourism and | German language tourist information in |
| | · · | Macedonia and the translational activity |
| | Hospitality - Ohrid | |
| 17. | Ines Milohnić | |
| | Faculty of tourism and | |
| | hospitality management, | |
| | Department of management, | |
| | Opatija, Croatia | Management of culture contents offer in |
| | Marta Cerović | a tourist destination |
| | Faculty of tourism and | a tourist destination |
| | hospitality management, | |
| | Department of work | |
| | organization in hospitality | |
| | industry, Opatija, Croatia | |
| 18. | Anastas Dzurovski, PhD | The establishment of super- |
| | Faculty of Law - Kichevo | The establishment of synergy amont the |
| | Goran Tasevski | competitiveness factors as a prerequisite |
| | Independent Free Lance | for rural tourism development in Prespa |
| | Consultant | region |
| 19. | Ksenija Vodeb, PhD | |
| | Univrersity of Primorska, | |
| | Faculty of tourism studies - | Coastal tourist's attitudes on sustainable |
| | TURISTICA, Portorose, | tourist offers in Istrian countryside |
| | Slovenia | |
| 20. | Sioverna | Strategic approach of sustainable |
| 20. | Blagoj Gjorgjievski, PhD | management of development of rural |
| | Faculty of Law - Kichevo | tourism - a case study of Macedonia |
| 21 | Tatiana Dimoska DhD | tourisiii - a case stuuy oi ivideedoilid |
| 21. | Tatjana Dimoska, PhD | Competitiveness strategies for supporting |
| | Faculty of Tourism and | economic development of the touristic |
| | Hospitality - Ohrid | destination |
| <u> </u> | Boris Trimchev | |



Session 2B

| Time | Time: 27.10.2011, 16.00-19.00h | | | |
|-------|--|--|--|--|
| | | | | |
| Sessi | Session title: - Current trends in customs and freight forwarding | | | |
| Hall. | - Financial services in terms of changing environment Hall: Kaneo | | | |
| - | :: Gordana Rechkoska, PhD; Jovanka | a Rilian PhD: 7lata Dimovski PhD | | |
| No | Speaker | Title | | |
| - | • | Title | | |
| 1. | Gordana Rechkoska, PhD | | | |
| | Faculty of Tourism and | | | |
| | Hospitality - Ohrid Risto Rechkoski, PhD | | | |
| | Faculty of Tourism and | Transport of dangerous substances in | | |
| | Hospitality - Ohrid | the Republic of Macedonia | | |
| | Maja Georgioska, MSc | the Republic of Macedonia | | |
| | candidate | | | |
| | Faculty of Tourism and | | | |
| | Hospitality - Ohrid | | | |
| 2. | Jovanka Biljan, PhD | | | |
| ۷. | Faculty of Tourism and | | | |
| | Hospitality - Ohrid | Risk management and customs | | |
| | Aleksandar Trajkov, MSc | performance improvements: the case | | |
| | Faculty of Tourism and | of the Republic of Macedonia | | |
| | Hospitality - Ohrid | | | |
| 3. | Aleksandar Trajkov, MSc | | | |
| | Faculty of Tourism and | | | |
| | Hospitality - Ohrid | Logistic services trade balance as | | |
| | Jovanka Biljan, PhD | indicator of macedonian logistic | | |
| | Faculty of Tourism and | industry potential | | |
| | Hospitality - Ohrid | | | |
| 4. | Miladin Krstanoski, PhD | | | |
| | Faculty of Tourism and | | | |
| | Hospitality - Ohrid | The new role of macedonian customs | | |
| | Larisa Vasileska, MSc | administration | | |
| | Faculty of Tourism and | | | |
| | Hospitality - Ohrid | | | |
| 5. | Robert Vodopivec, PhD | Influence of political globalisation and | | |
| | University of Maribor, | global crisis on traditional marketing | | |
| | MEDIFAS: Mediterranean | management theory and practice | | |
| | institute for advanced studies | and produce | | |
| 6. | Tatjana Dzaleva, MSc | | | |
| | Faculty of Tourism and Business | | | |
| | Logistics - Gevgelija | | | |
| | Nako Taskov, PhD | | | |
| | Faculty of Tourism and Business | Influence of the defendance | | |
| | Logistics - Gevgelija | Influence of trade facilitation in | | |
| | Dejan Metodijeski | Republic of Macedonia | | |
| | Faculty of Tourism and Business | | | |
| | Logistics - Gevgelija Aleksandar Ilievski | | | |
| | | | | |
| | Faculty of Tourism and Business Logistics - Gevgelija | | | |
| 7. | Logistics - Gevgelija | Measures of the customs | | |
| /. | Danijela Miloshoska, PhD | administration of the Republic of | | |
| | Faculty of Tourism and | Macedonia for the protection of the | | |
| | Hospitality - Ohrid | intellectual property rights as part of | | |
| | 1103pitality - Office | the contemporary trends in customs | | |
| 8. | Zlate Dimovski, PhD | The meaning of the customs service in | | |
| 0. | Faculty of Security-Skopje | the collaboration and the exchange of | | |
| | . addity of decarity onopje | and domained and the exchange of | | |



| | Ice Ilijevski, MSc | data in the fight against the organized |
|-----|---|--|
| | Faculty of Security-Skopje | crime |
| 9. | Tome Nenovski, PhD University American College - Skopje Evica Delova Jolevska, PhD University American College - Skopje Ilija Andovski, MSc National Bank of the Republic of Macedonia | Banking services in terms of changing environment |
| 10. | Shkelqim Sinanaj University of Vlora"Ismail Qemali", Faculty of Economy, Albania Evelina Bazini, PhD University of Vlora"Ismail Qemali", Faculty of Economy, Albania Liljana Elmazi University of Tirana, Faculty of Economy, Albania | The relationship between marketing culture andmarketing effectivveness & profitability in financial service organisations in Albania |
| 11. | Elsa Gega Faculty of Economy, University "Aleksander Moisiu", Elbasan, Albania Ilir Elmaz Faculty of Economy, University of Vlora "Ismail Qemali", Albania | The impact of service quality on customer loyalty: A study of financial organizations in Tirana, Albania |
| 12. | Zoran Mihanovic University of Split, Faculty of Economics, Split, Croatia | Service marketing management and reputation of service organizations: the case of adult education in Croatia |

Session 3A

| Time | : 28.10.2011, 10.00-12.00h | | |
|-------|---|--------------------------------------|--|
| Sessi | Session title: - Competitiveness in tourism in terms of changing environment | | |
| | - Current tendencies in gastronomy and nutrition | | |
| Hall: | Ohrid | | |
| Chair | : Pere Aslimoski,PhD; Angela Vasilesk | a, PhD; Bayram Şahin, PhD | |
| No | Speaker | Title | |
| 1. | Pere Aslimoski,PhD | | |
| | Faculty of Tourism and Hospitality | | |
| | - Ohrid | Food and nutrition as tourist | |
| | Sase Gerasimoski, PhD | phenomenon | |
| | Faculty of Security-Skopje | | |
| 2. | Angela Vasileska, PhD | | |
| | Faculty of Tourism and Hospitality | | |
| | - Ohrid | Global and regional food | |
| | Gordana Rechkoska, PhD | consumption patterns and trends | |
| | Faculty of Tourism and Hospitality | · ' | |
| | - Ohrid | | |
| 3. | Bayram Şahin, PhD | | |
| | Balıkesir University The School of | Changing consumer tendency and | |
| | Hotel and Tourism Management, | effects of local kitchens on tourism | |
| | Balıkesir ,Turkey | movements | |
| | Seda Şahin, Research Assistant | | |
| | • ' | | |



| | Balıkesir University The School of | |
|----|---|---|
| | Hotel and Tourism Management, | |
| | Balıkesir , Turkey | |
| | Nuray Tetik, Research Assistant | |
| | Balıkesir University The School of | |
| | Hotel and Tourism Management, | |
| | Balıkesir, Turkey | |
| | Göksel Kemal Girgin, Research | |
| | Assistant | |
| | | |
| | Balıkesir University The School of | |
| | Hotel and Tourism Management, | |
| | Balıkesir, Turkey | |
| 4. | Nako Taskov, PhD | |
| | Faculty of Tourism and Business | |
| | Logistics - Gevgelija | Collecting - from hobby to profession, |
| | Dejan Metodijeski | from private ownership to tourism |
| | Faculty of Tourism and Business | |
| | Logistics - Gevgelija | offer, from balck market to legal |
| | Nikola V. Dimitrov, PhD | activity |
| | Faculty of Tourism and Business | |
| | Logistics - Gevgelija | |
| 5. | Muhammad Irbaz Khan, Senior | |
|] | Research Associate Department | |
| | of English Language and | Humor as an essential component in |
| | | tourism education |
| | Literature, University of | tourism education |
| | Management and Technology | |
| _ | Lahore, Pakistan | |
| 6. | Vera P. Simovska,PhD | |
| | Faculty of Technology and | |
| | Technical Sciences-Veles | |
| | Dragan Damjanovski, PhD | |
| | Faculty of Technology and | |
| | Technical Sciences-Veles | |
| | MilaP. Vidin, MSc | Evaluation of dietary habits and |
| | HEPA Macedonia National | physical activity levelas basis for a |
| | organization for the promotion of | new health promotion strategy of the |
| | Health-EnhancingPhysical Activity | Republic of Macedonia |
| | Valentina Pavloska, PhD | |
| | Faculty of Technology and | |
| | Technical Sciences-Veles | |
| | Sasko Martinovski, MSc | |
| | Faculty of Technology and | |
| | Technical Sciences-Veles | |
| 7. | Seda Şahin, Research Assistant | |
| | Balıkesir University The School of | |
| | Hotel and Tourism Management, | |
| | Balıkesir, Turkey | |
| | Nuray Tetik, Research Assistant | |
| | Balikesir University The School of | |
| | - | |
| | Hotel and Tourism Management, | Culinary tourism and the sale of |
| | Balıkesir, Turkey | Culinary tourism and the role of |
| | Göksel Kemal Girgin, Research | tourist guides in presenting kitchen |
| | Assistant | and food culture |
| | Balıkesir University The School of | |
| | Hotel and Tourism Management, | |
| | Balıkesir, Turkey | |
| | Bayram Şahin, PhD | |
| | Balıkesir University The School of | |
| | Hotel and Tourism Management, | |
| | Balıkesir, Turkey | |
| 8. | Michael Risteski, BA in tourism | Spatial planning and sustainable |
| - | , | 1 1 1 0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 |



| | Faculty of Tourism and Hospitality - Ohrid Jordan Kocevski, MSc Faculty of Tourism and Hospitality - Ohrid | tourism as a basis for developing competitive tourism destinations |
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| 9. | Raman Ismaili, PhD State University - Tetovo Mitre Avramoski, PhD Faculty of Tourism and Hospitality - Ohrid | Macedonian hotels in conditions of changing environment |
| 10. | Vera Naumovska, PhD Faculty of Economics - Skopje | The meaning of web sites and web design in hotel's industry in R. Macedonia |
| 11. | Kliment Arnaudov, BA in tourism Faculty of Tourism and Hospitality - Ohrid Elena Koseska, BA in Insurance Faculty of Tourism and Hospitality- Ohrid | Business ethics and social responsibility in tourism organizations in terms of changing environment |
| 12. | Jordan Kocevski, MSc Faculty of Tourism and Hospitality - Ohrid Michael Risteski, BA in tourism Faculty of Tourism and Hospitality - Ohrid | Eating out on vacations |
| 13. | Elena Rudan, MSc Faculty of Tourism and Hospitality Management - Opatija | The role of carnival in the tourist offer of the county Primorsko-goranska |
| 14. | Nikolina Srbakoska Trposka, postgraduate student Faculty of Biotechnological sciences - Bitola Igor Andreeski, PhD candidate Economic institute - Skopje | Nutrition in the hospitality industry |

Session 3B

| Time | Time: 28.10.2011, 10.00-12.00h | | | | |
|-------|--|--|--|--|--|
| Sessi | Session title:Financial services in terms of changing environment | | | | |
| Hall: | Hall: Kaneo | | | | |
| Chair | Chair: Klime Poposki, PhD; Snežana Dičevska, PhD; Marijana Ćurak, PhD | | | | |
| No | Speaker | Title | | | |
| 1. | Marijana Ćurak, PhD University of Split, Faculty of Economics - Split, Croatia Klime Poposki, PhD Insurance Supervision Agency - Skopje Sandra Pepur, MSc University of Split, Faculty of Economics - Split, Croatia | Profitability of macedonian banking sector in changing environment | | | |
| 2. | Tome Nenovski, PhD University American College - Skopje Ivica Smilkovski, PhD Faculty of Tourism and Hospitality - Ohrid | Macedonian economy before and after the global economic crises | | | |
| 3. | Tamara Milenković - Kerković, PhD | Factoring in the changing | | | |



| | University of Nis, Faculty of | environment: legal and financial |
|----|--------------------------------------|---|
| | Economics, Serbia | aspects |
| | Ksenija Dencić - Mihajlov, PhD | |
| | University of Nis, Faculty of | |
| | Economics, Serbia | |
| 4. | Risto Gogoski, PhD | Payment systems in economy - present |
| | Faculty of Tourism and Hospitality - | |
| | Ohrid | end future |
| 5. | Snezana Mojsoska, PhD | |
| | Faculty of Security-Skopje | Functioning of investment funds in |
| | Sase Gerasimoski, PhD | R.Macedonia in terms of changing |
| | Faculty of Security-Skopje | environment |
| 6. | Svetlana Nikoloska, PhD | |
| | Faculty of Security - Skopje | |
| | Ivica Simonovski, PhD | Role of banks as entity in the system for prevention of money laundering in |
| | Administration for preventing | |
| | money laundering and financial | the Republic of Macedonia |
| | terrorism-Skopje | |
| 7. | Snežana Dičevska, PhD | Credit risk - creating system of credit |
| | Faculty of Tourism and Hospitality - | risk management in changing |
| | Ohrid | economic conditions |
| 8. | Vera Karadzova, PhD | Country risk - conditions and trends in |
| | Faculty of Tourism and Hospitality- | Macedonia, proposals for reduction in |
| | Ohrid | conditions of unstable environment |
| 9. | Zorka Grandov, PhD | |
| | Faculty of Economics and | |
| | Engineering Management, University | |
| | Business Academy, Novi Sad | |
| | Radica Jovanović, PhD | |
| | Faculty of entrepreneurial | Banking services and consumer |
| | business, Union University, Belgrade | |
| | Maja Djokic, MSc | protection |
| | University Autonoma in Barcelona, | |
| | Postgrauate course-Doctoral | |
| | student in the field of Audivisual | |
| | counications and advertising | |
| | Asturias, Barcelona | |
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Round table

Time: 28.10.2011, 12.30-13.30h

Title: Scientific research experiences and opportunities for cooperation

Hall: Labino

Chair: Jagotka Strezovska, PhD

INNOVATION AT TOURISM BUSINESS: CHALLENGES AND CREATIVITY FOR DEVELOPMENT

Nako Taskov¹, Tatjana Dzaleva¹, Oliver Filiposki¹

¹University "Goce Delcev" Shtip, Faculty for tourism and business logistics, Gevgelija, Macedonija, nako.taskov@ugd.edu.mk, tatjana.dzaleva@ugd.edu.mk, oliver.filiposki@ugd.edu.mk

Abstract:

Tourism firms operate in a business environment in which innovation is important for firm survival. In spite of this, there is an apparent lack of knowledge concerning innovation processes in tourism firms. This article combines considerations about tourism development, such a change in thinking about tourism can contribute to two important changes in the planning and management of tourism in regional destinations — the use of a different set of assessment criteria for evaluating tourism development proposals, and the development, and more extensive use, of sustainability monitoring systems.

Key words: tourism firms, innovation, tourism development, destination, investment

1.INTRODUCTION

Tourism is a factor for development. In this way, evidence confirmed that tourism can be a major player in the transformation of the economy and the promotion of sustainable development. Tourism prospects are closely tied to general economic prospect. The contact with the modern creation helps in the understanding and profound knowledge of habits, tendencies, ways of thinking of the indigenous, contributes in the spiritual uplift and in the conscience that the world is not limited to our only personal area of activity. Also it could be discussed how to develop tourism plans. It is important to formulate a plan and techniques how to use it, how to incorporate it, the importance of this plan and the influence of area

characteristics on planning. Therefore, it is maken a brief historical background of the country or region, existing national and regional development policies, plans and programmes, with evaluation of their influence on tourism development, and cultural patterns of traditions, religious and social values and other relevant characteristics, and effects of development on cultural traditions and values. Another important thing is underlining the essential meaning of tourist attractions and activities, and their improvements. These understand the survey and inventory of existing and potential attractions and activities, evaluation of the tourist attractions, recommended improvements (and conservation) required of the attractions.

Many studies suggest that cooperation programmes and high-profile projects will support the efforts of a destination to improve benefits for the development and implementation of sustainable tourism policies and programmes. But these activities are not enough for development in tourism.

In this way, the most of the discussion of innovation focuses on new products and technologies, but innovation is based on challenging existing assumptions and ways of thinking. One option to develop new ways of thinking and innovation in tourism is to argue that there is no such thing as sustainable tourism. Tourism may contribute to the sustainable development of some regions under some circumstances, then a number of new approaches to tourism development emerge. So, stronger links may emerge between tourism and other economic activities and development options. The existence of additional criteria could be used to evaluate different potential tourism developments and makes suggestions about the development of sustainability performance indicators.

So primarly, it is essential to highlights the importance of better knowledge management systems to support innovation in tourism.

Innovation can come in many forms but all of these share three common elements — creativity, a problem-solving approach and a new way of thinking. Current approaches to tourism and sustainable regional development have a number of problems. New solutions to these problems could come from using creative thinking methods. Challenging basic assumptions can lead to very simple but powerful new ideas. The role of tourism development concentrates on the resources, skills and infrastructure that a community offers to tourism developers. But now it is much important to be explored a number of ways in which regional communities can use tourism developers and tourists to achieve the destination region's broader goals and aspirations.

2.INNOVATION AND CREATIVITY FOR TOURISM DEVELOPMENT

Considering Hjalager (1997), he argues that there is a tendency to associate innovation only with invention or the creation of new products and this limits understanding of the potential for innovation in a sector. Also he goes on to argue that this product innovation is only one of several types of innovation. Other types include classic process innovations (where the production process is altered), information handling innovations (where new forms of knowledge management are adopted), management innovations (where the way in which a business is managed is changed) and institutional innovations (where the structure of the organisation is altered). Others provide a similar argument in their review of definitions of innovation. These authors concluded that innovation is best defined as a "dynamic capability" based on patterns of thinking and action that allows an organisation to regularly modify the way it operates to improve its effectiveness. The importance of patterns of thinking is stressed in this definition and these authors note that all innovation is based on new ways of thinking often associated with creative thinking techniques. Another paper offers a wide range of thinking techniques they are all connected by two common themes — challenging existing assumptions and looking at an existing situation from a different perspective.

The road towards sustainable development is inevitably a search for new ways of thinking and acting suggesting that innovation in considerations of tourism and sustainability will require changes in ways of thinking. An alternative way to view the role of tourism in development is to challenge the assumption that it can be sustainable in its own right and more explicitly

label it as a potential resource for communities seeking sustainable development options. Reconceptualizing tourism as just one among many possible development options is likely to result in a more direct comparison of tourism to other development options. The treatment of tourism as a development tool just like any other is also likely to encourage the application of concepts and processes from other activities to tourism, particularly ideas about building community capacity.

A consideration of tourism as a resource for communities might also encourage a discussion of wider and more innovative types of tourism development than are typically considered. Richards and Wilson (2006) refer to "serial reproduction" that raises the question of what sorts of resources tourism might be able to contribute to the sustainable development of a rural or peripheral region. Holmefjord (2000) suggests that there are three types of synergies between tourism and other activities that can be exploited by rural communities — product synergies, market synergies and marketing synergies.

Product synergies refer to the shared use of facilities and resources by tourism and other activities. A common benefit often claimed for tourism is that it relies upon and contributes to infrastructure that can then be used for other activities. Transport and communication systems are typically considered as such resources. If tourism becomes an end in itself, rural communities may find themselves having to fund the infrastructure that was meant to be provided by the tourism development. This is especially the case when the planning is based on developing the infrastructure for tourism and then finding other uses for it. The alternative is to determine the infrastructure already available and/or required by nontourism activities and then find the type of tourism that can utilise these resources.

The market synergies category recognises that tourists can be additional customers for other products and services. Thus, tourists can be a customer base for various specialist or niche agricultural, craft and other products [2;3;11]. The critical element again was to determine the needs of the nontourism activity and then seek to attract the appropriate type of tourism to support that.

Tourists can be seen also as human resources for regional development. Volunteer tourism is a form of tourism that has been given little attention in the literature on rural tourism development. Volunteer tourism refers to people paying to participate in various nature-based and community development projects on their holidays [22]. The volunteers exchange their labour for free accommodation and meals and the opportunity to access a destination.

Marketing synergies are ways of using tourism to create a broader awareness of other aspects of the region [12]. These marketing synergies can involve the joint use of marketing distribution systems, the use of tourists themselves as a promotion tool for regional products and the joint development of regional brands. The tourism development here is associated with growing interest from the "adopters" who act as promoters for the scheme.

3.COMPETITIVENESS AND DESTINATION

Competitiveness has become a central point of tourism policy. As competition increases and tourism activity intensifies, tourism policy focuses on improving competitiveness by creating a statutory framework to monitor, control and enhance quality and efficiency in the industry, and to protect resources. Competitiveness in tourism can be described as the elements that make a destination competitive as its ability to increase tourism expenditure, to increasingly attract visitors while providing them with satisfying, memorable experiences and to do so in a profitable way, while enhancing the well-being of destination residents and preserving the natural capital of the destination for future generations.

Destination policy, planning and development (DPPD) and destination management (DM) are the other two categories in which innovation has crucial role for success. Innovation can help to buid up strategies for tourism destination. These strategies include: build responsible tourism; foster a culture of conservation; develop an environmental focus; make tourism a lead sector; adapt strategies of development; develop the service sector; strengthen distribution channels; focus on product development at home; build a dynamic private sector- don't be afraid of new tourism, let quality be the guide and build public/private sector cooperation.

In addition, DPPD is essentially an intellectual process that uses information, judgement and monitoring to make macro-level decisions regarding the kind of destination that is desirable, the degree to which ongoing performance and related changes in the nature of visitation and the physical character of the destination are contributing to the achievement of the kind of destination that stakeholders want. Destination management is more a micro-level activity in which all the stakeholders carry out their individual and organizational responsibilities on a daily basis in efforts to realize the macro-level vision contained in policy, planning and development. Contemporary tourism policy focuses on competitiveness and sustainability, which are also the major parameters of tourism destination management (TDM). Successful TDM involves economic/business management skills

balanced with environmental management capabilities. Economic/business skills are those related to effective resource development and deployment. Strategic planning is the cornerstone of DPPD. For destination purposes, strategic planning may be defined as the process whereby an organization analyses the strengths and weaknesses with respect to the supply development and demand development, decides the position it seeks to attain, and defines strategies and programmes of activity to achieve the aims [18]. It describes the process of developing long-term plans for tourism development and marketing. It should provide a common structure and focus for all of the destination's management activities.

As addition, Ritchie—Crouch model focuses on those activities that implement the tasks prescribed by the DPPD. As such, it seeks to enhance the appeal of the core resources, strengthen the quality and effectiveness of the supplying factors and resources, and adapt best to the constraints or opportunities imposed or presented by the qualifying and amplifying determinants.

In the model, destination management consists of nine components and recognizes the innovation as need for accesses goals:

- 1. Organization
- 2. Marketing
- 3. Quality of service experiences
- 4. Information/research
- 5. Human resource development
- 6. Finance and venture capital
- 7. Visitor management
- 8. Resource stewardship
- 9. Crisis management.

The DPPD component creates the framework for a competitive destination. So this involve the means of new way of thinking to make a success development in tourism by all participants on their own way.

In addition to new ways to look at types of tourism development, such a change in thinking about tourism can contribute to two important changes in the planning and management of tourism in regional destinations — the use of a different set of assessment criteria for evaluating tourism development proposals, and the development, and more extensive use, of sustainability monitoring systems. The change in thinking about tourism and its potential role for development would change the focus of assessments of tourism development proposals to include audits of the value of the proposed tourist markets and the associated tourism distribution systems that would result from the proposed tourism development, for existing or desired nontourism products and services.

The second key change in tourism planning and management that would result from a focus on the potential role tourism can play in a broader sustainable development framework for a destination region is that of supporting the need for comprehensive sustainability monitoring systems. Despite a widespread recognition that a core element of sustainable development is the monitoring of different areas or dimensions of sustainability [7], there has been little progress in the development and use of sustainability monitoring systems for tourism development [4;14;21].

Ko (2005) reviewed 12 studies where a sustainability assessment for tourism had been completed and concluded that the overall assessment was often based on the judgment of the author using a limited range of indicators with little discussion of how or why those indicators were chosen or how the indicators would be measured in a completed system. It can be further argued that few, if any, of the systems described in the tourism literature are based on the perspectives of the residents and / or other key stakeholders in the destination regions. In other studies, for example, are used tourism academics to determine a list of sustainability indicators to assess tourism development. Others looked at the perspectives of local tourism industry members on sustainability and tourism and found significant discrepancies between what the tourism industry respondents saw as the goals of sustainable tourism and the measures they selected as indicators [9]. The tourism industry respondents recognised the potential for tourism to contribute to a broad range of community development factors but selected mostly indicators of the economic success of tourism business.

Also, many attempts to assess tourism sustainability concentrate on measuring environmental and cultural heritage conservation to the exclusion of considering how and if, tourism can contribute to the enhancement of resident quality of life. Another point of view is to go on to outline an alternative approach to assessing tourism based on expanding the concept of yield to include a range of dimensions other than finance. Broader approaches provide a number of indicators that would allow tourism to be judged and compared to other development options in terms of its contribution to the improvement of a range of dimensions.

4.THE INFLUENCE OF SMEs

In the global economy small businesses are playing a critical role in reducing unemployment, penetrating new markets and generally growing national economies. It follows that small businesses represent an important vehicle for addressing the challenges of job creation, economic development and social

development. Tourism is an under-exploited sector with considerable potential for expansion, particularly given the high labour absorption capacity of small businesses. Most studies attempt to build on extant research which has attempted to identify the resources required to allow businesses to leverage generic information technologies (IT), such as the Internet, to enhance the businesses' returns. Also, the entrepreneur should have a vision of what the Internet can achieve, and a competency which implies that ownermanager takes his vision further and actually acquires the technology and technical competencies to utilise this medium. For example, the owner-manager manages the Internet within the context of the overall business and marketing activities on a continuous basis, which means a high level of involvement on the part of the owner-manager.

Small businesses lack many of the resources typically available to larger businesses, and as a result find it difficult to compete with bigger enterprises in terms of reaching target markets using the conventional marketing techniques.

But, the advantages that issue from predominance of small and mediumsized enterprises (SMEs) in the tourism industry are that micro-businesses earned money and their money stay in the local community and they are vilal element in job creation in rural areas and less developed regions in general.

That's why many studies of small tourism businesses within a locality are needed, focussing on their interconnectedness through networks and the wider benefits this brings to the industry as a whole. These studies underline the importance of entrepreneurial and marketing orientation in SMEs. An entrepreneurial orientation will provide a focus for the constructs of owner-manager involvement, owner-manager knowledge and owner-manager decision making. A marketing orientation will assist in obtaining the information on which the ownermanager can base decisions. This is because a market orientation will facilitate the acquisition of information on competitors, the appreciation of customer preferences understanding the drivers of customer satisfaction.

The marketing practices of small businesses are influenced by factors as the traits of the owner-manager, the size of the small, medium and micro enterprise (SMME), and its stage of development, all of which impact on their marketing techniques. Also, technological tools, with their ability to reach broad and diverse markets at a very low marginal cost, have the potential to contribute to the growth of this sector.

5.CONCLUSION

It has already been noted that adherence to the idea of ' sustainable tourism' tends to be associated with a focus on ensuring the continuity of tourism [5;20] that limits consideration of the possibility that tourism may not be a sustainable option in some places [23]. This tendency to assume that there will always be some form of tourism that can be sustainable means that there has been almost no discussion in the academic or government policy literature on provisions or procedures for dismantling of tourism and tourists has been identified as a major barrier to effective community participation in, and control over, tourism development [17]. Residents of many rural and peripheral regions have limited experience of tourism themselves and lack an understanding of the full range of potential impacts and changes associated with tourism [15]. This lack of understanding can result in false expectations about the benefits of tourism, a lack of preparedness

Innovation in the form of creativity, a problemsolving approach and a new way of thinking, also brings benefits for small and mediumsized enterprises (SMEs) as another economic feature of tourism. These benefits are the money earned by micro-businesses tends to stay in the local community - they typically purchase locally and are part of the fabric of the local money circulation cycle. SMEs are a vital element in job creation in rural areas and less developed regions in general and they do not have the commercial rationale that dominates big enterprises. It should be recognized that in many developing countries tourism is a gateway to entrepreneurship, which recognizes leadership and innovation, and this is considered to be one of the positive points of tourism in the development process of many countries and regions. Put simply, all innovation is ultimately based on challenging existing assumptions and looking at things from an alternative viewpoint.

tourism or restoration of tourism areas. It is important to return to a consideration of innovation more generally. Perdomo-Ortiz et al. (2006) presented evidence that innovation was more likely to occur in organizations that pursued the principles of total quality management. In particular, they noted the importance of knowledge management for successful innovation. A major barrier to creating innovative approaches to regional tourism is a lack of knowledge. A lack of understanding and experience for the changes associated with tourism and an inability to benefit from tourism development opportunities [10].

The dual challenge for tourism researchers is to find ways to effectively transfer existing knowledge about tourism and tourists directly to regional communities and to further develop an understanding of tourism as a social and economic phenomenon.

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